1
2
3 MEETING
4 BEFORE THE CALIFORNIA HORSE RACING BOARD
5
6
7
8 EMBASSY SUITES, LAX
9
LOS ANGELES, CALIFORNIA
THURSDAY, NOVEMBER 21, 2002
10:15 A.M.
13
14
15
16
17
18
19
20
21
22
23
24 Reported by: CATHERINE SCOTT, C.S.R. No. 3375
25 Job No.: 02-24320

- 1 LOS ANGELES, CALIFORNIA; THURSDAY, NOVEMBER 21, 2002
- 2 10:15 A.M.

3

- 4 MR. WOOD: Good morning, ladies and
- 5 gentlemen, and welcome to our regularly scheduled
- 6 meeting of the California Horse Racing Board. This
- 7 meeting is being conducted on Thursday, November, the
- 8 21st, 2002. We're at the Embassy Suites Hotel by Los
- 9 Angeles International Airport South in
- 10 El Segundo, California.
- 11 At today's meeting, are Chairman Alan
- 12 Landsburg, Vice Chairman Roger Licht, Commissioner
- 13 Cheryl Granzella, Commissioner John Harris,
- 14 Commissioner Marie Moretti, and Commissioner John
- 15 Sperry.
- 16 Before we go forward with the business of
- 17 this morning's meeting, I would, respectfully, request
- 18 if you give testimony in front of the board, you,
- 19 please, state your name and your association before you
- 20 begin your testimony. If you have a business card to
- 21 provide our court reporter, it would be very much
- 22 appreciated.
- With that, I'll turn the meeting over to
- 24 our chairman, Mr. Alan Landsburg.
- 25 CHAIRMAN LANDSBURG: Good morning. We're

- 1 going to have one brief change -- I just wanted to
- 2 alert you -- in the agenda. Mr. Avioli of the NTRA is
- 3 delayed on his airplane. He should be here by close to
- 4 11:00. So we're going to move Item 2 down.
- 5 He is making one of the major
- 6 presentations, and we should, in fact, wait for him.
- 7 We will, therefore, move Item 2 down, I believe, to
- 8 below at Item 3 in the agenda.
- 9 Before we go into the formal agenda for
- 10 today, I'd like to take note on behalf of the board to
- 11 congratulate -- this is an opportunity to congratulate
- 12 Russell Baze, Russell Russell, as we know him, on
- 13 riding his eight-thousandandth winner on October 26 at
- 14 Bay Meadows.
- Russell began riding in 1974 and has risen
- 16 to the top of his profession along with Laffit Pincay,
- 17 Jr., Bill Shoemaker, and Pincay as the only jockeys
- 18 ever to ride 8,000 winners.
- 19 I should note that two of those riders,
- 20 Russell and Pincay, are based in California, and the
- 21 third, Shoemaker, rode, principally, in California
- 22 until his retirement.
- I think that says a lot for California
- 24 racing. Russell is one of the most consistent riders
- 25 anywhere. Each year he rides more than 400 winners,

- 1 increasing his total and attaining even higher
- 2 plateaus. We are fortunate to have a jockey of
- 3 Russell's caliber in this state, and by that, we mean
- 4 not only his riding ability but, also, his strength and
- 5 his character, and we want him to know how much we
- 6 respect and admire him. California Horse Racing Board
- 7 salutes Russell Baze on his 8,000 wins.
- 8 Moving onto our agenda, the approval of the
- 9 minutes of the regular meeting of September 25th, 2002,
- 10 and October 17th, 2002. I think it is important to
- 11 note, before we open the discussion for changes, a
- 12 couple of things. I'd like to remind this audience,
- 13 and for those of you who weren't here, that
- 14 Vice-Chairman Licht in the meeting on October 17th said
- 15 two of the ADW providers would be up for renewal soon,
- 16 and he thought that our committee gave them ample
- 17 warning at what they would be looking at as to
- 18 compliance of the letter and the spirit of the law.
- 19 I'm reading from proceedings of the regular
- 20 board on October 17th, 2002, as a reminder as we go
- 21 into this discussion. I'll, also, remind John
- 22 Van De Kamp that Thoroughbred Owners of California
- 23 anticipated the horsemen's agreement would be completed
- 24 within 30 days or less and did not anticipate that
- 25 there would be any problems in negotiation. Just

- 1 another note from what we had in our past minutes.
- 2 Finally, a correction to the minutes. On
- 3 page 4 of the proceedings of October 17th, 2002,
- 4 Commissioner Harris read into the record a report he
- 5 prepared regarding the process of Racing Dates
- 6 Committee followed in the issues it considered when
- 7 allocating the 2003 race dates. However, there's no
- 8 such record or reading here, to my knowledge. So I
- 9 would ask that we amend the minutes so that
- 10 Commissioner Harris's report could be included in them.
- MR. WOOD: We can, certainly, do that,
- 12 Mr. Chairman.
- 13 CHAIRMAN LANDSBURG: Now, are there any
- 14 other comments, notes, or corrections to the minutes of
- 15 the TVG (inaudible) from October 17th and September
- 16 25th?
- In that case, I'll entertain a motion to
- 18 approve the minutes of both those meetings.
- MR. SPERRY: So moved.
- MS. MORETTI: Seconded.
- 21 CHAIRMAN LANDSBURG: Moved and seconded.
- 22 All in favor?
- 23 ALL: Eye.
- 24 CHAIRMAN LANDSBURG: Opposed?
- The minutes of the regular meeting of

- 1 September 25th, 2002, and October 17th, 2002, are
- In respect to my first announcement, I will
- 4 now move to Item 3 of the agenda, as opposed to Item 2,
- 5 and ask for the staff update on the advance deposit
- 6 wagering --

2 approved.

- 7 MR. REAGAN: Good morning, Commissioners.
- 8 John Reagan, CHRB staff. As we have been doing here
- 9 for some time with the monthly update on the ADW
- 10 handle, we find that the handle now is well over 143
- 11 million and, as of today, probably, well over 145, and
- 12 we're looking for 150 million for this year, and right
- 13 now we're just now moving over 7 percent of the --
- 14 total California handle combined on-track/off-track at
- 15 ADW.
- Seven percent of that total, of course, is
- 17 now ADW handle. One interesting point -- one of the
- 18 few patterns we are starting to see now -- we did see a
- 19 good spike on Breeder's Cup Day. So we do see those
- 20 spikes on the special days in the GBG and YouBet
- 21 handle. Other than that, if you have any questions,
- 22 I'll try to answer them.
- MR. HARRIS: When we're talking about the 7
- 24 percent, does that include handle out of state on
- 25 California races?

- 1 MR. REAGAN: That's just a California
- 2 handle.
- 3 MR. HARRIS: Some of the ADW, I know, are
- 4 out of state on California --
- 5 MR. REAGAN: That's true. What we're
- 6 trying to compare, as best we can now, is look for the
- 7 cannibalization, which we certainly don't see at this
- 8 point, or any serious cannibalization.
- 9 MR. LANDSBURG: If you remember, we had
- 10 asked for, from the ADW providers, a breakdown of ZIP
- 11 codes which we believe would be available in order to
- 12 estimate how much of the local area fans are using the
- 13 systems. We don't have it at the moment.
- MR. REAGAN: No. But it's certainly being
- 15 prepared for us, and we'll have it shortly.
- MR. LANDSBURG: Any further discussion or
- 17 comments on the handle of ADW?
- 18 If there are no comments, we will move onto
- 19 the discussion and action by the board on the request
- 20 by Hollywood Park to waive CHRB Rule 1967, "Closing of
- 21 Wagering in a Race."
- 22 MR. REAGAN: Commissioners, just a brief
- 23 update here. Just as indicated in the staff analysis,
- 24 the current rule requires that the pool be closed or
- 25 locked coincident with the start of a race.

- 1 Obviously, by the letter attached in the
- 2 package, Hollywood Park and the Churchill folks are
- 3 talking about another method, and they are here today
- 4 as well as other people who, certainly, want to address
- 5 that issue.
- 6 CHAIRMAN LANDSBURG: Do we have a Hollywood
- 7 Park representative? Mr. Baedeker?
- 8 MR. BAEDEKER: Rick Baedeker, Hollywood
- 9 Park.
- 10 Good morning, Commissioners. Hollywood
- 11 Park has petitioned the board to waive Rule 1967, which
- 12 calls for the judges to lock pari-mutuel pools,
- 13 coincident with the start of a race.
- 14 This waiver would allow the company to
- 15 implement the policy of locking the Tote at zero
- 16 minutes to post time. There are several reasons for
- 17 our request. We need to restore customer confidence in
- 18 the sport. We need to make a strong statement to our
- 19 customers that their wagering dollars are safe, that we
- 20 are grateful for their business and do not take it for
- 21 granted, that until such time as the Tote companies can
- 22 guarantee that their systems cannot be compromised, we
- 23 will put our own safeguards in place to protect the
- 24 players.
- In anticipation of this hearing, we

- 1 conducted a poll of 300 of our fans over the course of
- 2 last weekend. We did not use a professional research
- 3 team. We simply used our own in-house resources, and
- 4 I'll refer to the results from that survey throughout
- 5 my remarks.
- 6 Currently, final odds are not displayed in
- 7 field Tote boards, until about 45 seconds, sometimes
- 8 more than that, after the horses have left the gate.
- 9 In a six-furlong race, the odds generally change for
- 10 the final time as the horses are turning for home.
- 11 During the past week at Hollywood Park, the
- 12 delays in posting the final odds ranged from 29 seconds
- 13 to 86 seconds after the start of the race. Let me add
- 14 at this point that there's absolutely no evidence at
- 15 this time of any wrongdoing, but the odds changing
- 16 during the race have caused customers to believe that
- 17 past posting may be occurring.
- 18 Our research shows that 40 percent of our
- 19 fans are concerned that bets are still being accepted
- 20 after the race has begun, and 68 percent believe that
- 21 it's likely that fraudulent bets could be made after
- 22 the start of the race. Sixty-nine percent express a
- 23 lack of confidence in the Tote systems.
- 24 This is the primary reason for our request.
- 25 As leaders of the industry, California Hollywood Park,

- 1 CHRB, and the other members of associations of horsemen
- 2 in the room cannot stand idle while 68 percent of our
- 3 fans believe that fraudulent bets may be occurring on
- 4 every race every day.
- 5 Churchill Downs has already acted.
- 6 Beginning last week, a Churchill caller in Hoosier
- 7 Park -- betting has been stopped at a zero minutes
- 8 post. In addition, the horses are generally loaded
- 9 after a one-minute delay, following the close of
- 10 betting to allow for the final cycling of pools and
- 11 posting of final odds.
- 12 The delay required before loading the
- 13 horses into the gate is variable. Obviously, it takes
- 14 almost a minute to load a field of 12, in which case
- 15 the required delay would be reduced to 30 seconds or
- 16 so.
- 17 Some betters will argue against this policy
- 18 and some people in this room, I expect. Because of the
- 19 player's inability to change a ticket if his or her
- 20 horse is scratched in the gate -- there is no question
- 21 that this will happen. It happens on a regular basis
- 22 today. At any given time during the day, we have
- 23 ongoing pick N wagers in which a player selection is
- 24 scratched, and the player cannot make a change.
- 25 He or she may have indicated an alternate

- 1 where that's available. Otherwise we cannot make a
- 2 change, unless it's the first leg of the bet. This
- 3 happens in the Pick Three, Pick Four, and Pick Six on a
- 4 fairly regular basis.
- 5 Concern has, also, been expressed about the
- 6 scenario, where the favorite half of an entry is
- 7 scratched at the gate, and the player is left holding a
- 8 ticket of an unwanted long shot. We acknowledge that
- 9 this can happen a few times a year, but even today
- 10 holders of multiple-race wagers are subjected to that
- 11 same frustration.
- 12 There's no question that customers will at
- 13 times be inconvenienced or frustrated by late
- 14 scratches. I expect many of us in the room will feel
- 15 that same frustration, but those instances are sporadic
- 16 and may be infrequent compared to the fact that because
- 17 of the odds changing midway in our races, 68 percent of
- 18 our fans currently believe that fraud is possible in
- 19 every race every day.
- 20 There has also been a suggestion that the
- 21 board adopt a middle ground policy closing the bet at
- 22 zero minutes to post for off-track customers, while
- 23 allowing customers in California to bet, until the
- 24 break, and I'm not sure, but I think this is what NYRA,
- 25 New York, is proposing.

- We oppose this policy for two reasons:
- 2 First, it will create confusion. How do we
- 3 warn off-track customers that betting for them will end
- 4 in one minute without confusing the California
- 5 customers that are watching the same television
- 6 screens?
- 7 Second, and far more important, the core
- 8 value of our sport is when the players bet against each
- 9 other. It is the fundamental nature of the pari-mutuel
- 10 wager. This suggestion would change that and allow one
- 11 group of players to wager after the vast majority of
- 12 players have been shut out.
- 13 The CHRB in my opinion would be endorsing a
- 14 policy of unfair advantage. Yet another suggestion is
- 15 that we wait and see what effect the zero policy will
- 16 have on purses in states like Kentucky and Florida
- 17 before we take such decisive action.
- 18 We are well-aware that the safeguard we are
- 19 suggesting may result in some reduction in revenues.
- 20 In the first week, since the zero policy was
- 21 implemented, there was no dramatic difference in handle
- 22 and Churchill or Caulder. Churchill is down a little
- 23 bit, had severe cold weather last week. Caulder is up,
- 24 but they had a promo that they didn't have the year
- 25 before. So it's very difficult to interpret.

- 1 In our opinion, this is not a
- 2 dollars-and-cents issue. I know everybody in the room
- 3 agrees with that. Sixty-eight percent of our patrons
- 4 believe that there may be fraudulent manipulation of
- 5 the Tote after the race begins.
- 6 Perceived integrity of the sport is at
- 7 stake here. The worst scandal in the sports history
- 8 occurred on Breeders' Cup Day a little more than three
- 9 weeks ago. We need to act now, and we need to act
- 10 decisively to restore the confidence of the customer,
- 11 and so I ask the board to waive its current policy and
- 12 allow Hollywood Park to adopt the company policy of
- 13 stopping betting at zero minutes to post.
- I don't pretend to speak for other
- 15 interests represented in the room here today, nor am I
- 16 suggesting that Magna tracks or the night tracks be
- 17 required to follow suit. We are simply asking for a
- 18 waiver of the rule through the balance of our season.
- 19 When we ask the fans what they thought
- 20 about the zero policy, 53 percent said they agree with
- 21 the policy, while 40 percent disagree. The fans
- 22 clearly want the odds on the Tote board when the race
- 23 starts. They want to know that their money is safe,
- 24 and there is no possibility of past posting. I trust
- 25 everybody in the room wants the same thing. Thank you.

- 1 MR. LANDSBURG: Do we have comments or
- 2 discussion now further to this request?
- 3 MR. LICCARDO: Ron Liccardo, pari-mutuel
- 4 Employees. This rule here -- I would like to see the
- 5 rule change like Mr. Baedeker would want, but I want it
- 6 for every association, also, throughout the state.
- 7 What I also would like to caveat -- there's
- 8 the letter I sent to everybody on the California Horse
- 9 Racing Board. Hopefully, you all received the fax $\ensuremath{\mathsf{I}}$
- 10 sent to you.
- 11 I feel that the canceling vote -- we've
- 12 been trying to do this for years -- should be left open
- 13 for a period of time to cancel some of the tickets that
- 14 we've had from this, what we feel, inept Tote company
- 15 to operate correctly. We've had many times -- where
- 16 we've had mystery tickets come out -- you call them
- 17 mystery vouchers to the customers. We give mystery
- 18 tickets to the clerks.
- 19 These tickets pop up by themselves without
- 20 making a bet at the last second when the pools close,
- 21 and they tell us we got three seconds to cancel. You
- 22 didn't cancel. You got eight seconds to cancel. This
- 23 is not right, if the canceling mode is left open -- and
- 24 the way it could be done is with a maximum amount of
- 25 money to be cashed at the clerk's window and a major

- 1 amount of money to be cashed through the mutuel
- 2 manager's office.
- 3 It could be done, where -- if a person is
- 4 stuck at the stakes -- he's not just trying to fool
- 5 around with the pools -- he could notify his SDO. They
- 6 could log down that that ticket was canceled and why,
- 7 and then, he'd have to answer to somebody else later on
- 8 why he canceled that ticket. So nothing else could
- 9 happen to play around with pools or make bets on your
- 10 own, but we need protection from, what we feel, this
- 11 Tote company.
- 12 Now, you find a problem that you have with
- 13 the Pick Six? It's a very bad problem that happened
- 14 back there in Arlington Park. We feel what we're
- 15 having happen here to us quite a few times a year is
- 16 just a problem with the Tote. Not a problem with
- 17 somebody in the Tote, but a problem with the Tote.
- 18 And leaving the cancellation mode open is
- 19 something we tried to get done for years, and it can't
- 20 be done. So I think it could be done for a period of
- 21 time from the time they close the pools to the
- 22 customers. Into the running of the race, the canceling
- 23 mode could be open. Thank you.
- MR. VALADENE: Mr. Chairman, my name is
- 25 Greg Valadene, and I'm a member of the Southern

- 1 California Fans Committee, although today I'm speaking
- 2 today as an individual.
- 3 This whole issue of odds changing after a
- 4 race is nothing new. When I used to frequent Los
- 5 Alamitos and Hollywood Park, when they ran quarter
- 6 horses in the 1980s, that happened all the time. It is
- 7 nothing new. It's been going on for, at least, 15
- 8 years that I'm personally aware of.
- 9 In light of the issue of closing wagers
- 10 early, I would hope that Hollywood Park, Churchill
- 11 Downs, and others would support regulatory changes to
- 12 protect the players, such as if half of an entry is
- 13 scratched following the close of wagering that that
- 14 entire entry would be scratched from pari-mutuel
- 15 purposes. The horse could run for purses but would be
- 16 scratched for pari-mutuel purposes.
- 17 What about when a horse breaks through the
- 18 gates prematurely? Acts up in the gate after wagering
- 19 is closed? Again, the players have no protection,
- 20 whether on track, off track, or ADW, if that happens
- 21 between the time they get to the gate and the gates
- 22 open.
- 23 Again, we would like that -- if that
- 24 happens, scratch the horse for pari-mutuel purposes.
- 25 If the horse is well enough to run, run for purses.

- 1 And what about ADW clients? I am right
- 2 now -- for those of us who do use that program, we have
- 3 no ability to cancel. It should be available before
- 4 the close of wagering, first of all, now the same way
- 5 that it is on track. This is a big problem with the
- 6 Tote companies. There is no reason why the players
- 7 should be penalized for the sense of the Tote company.
- 8 That's what's being asked for today. I
- 9 applaud Hollywood Park and Churchill Downs for their
- 10 attempt to do this, but who's being hurt in the
- 11 process? It's the players who are being shut off with
- 12 no place to turn in that last minute when something
- 13 unforeseen happens, as was stated before. Thank you.
- 14 MR. VAN DE KAMP: Mr. Chairman, John Van De
- 15 Kamp, TOC. First, I applaud Mr. Baedeker's eloquence
- 16 on this issue, and I think Churchill Downs, obviously,
- 17 is trying to respond in a very moral way to some of the
- 18 issues that confront us, but I think it needs to be
- 19 said clearly and decisively today that this issue is
- 20 separate in a way from the predicament that we found
- 21 with respect to the Breeders' Cup. That is a totally
- 22 different kind of a situation.
- This is one that we have experienced over a
- 24 period of time, and it's not new, but at the same time,
- 25 you know, previous investigations have not revealed

- 1 that wrongdoing has occurred, that betting/wagering has
- 2 stopped. If you recall the incident last June at
- 3 Hollywood, where the odds made a material change right
- 4 after the race began, there was major consternation.
- 5 Investigation ensued, and it was found that
- 6 the bet did come in in proper time. Mr. Avioli will be
- 7 here today, I gather, to talk about what the NTRA is
- 8 doing with respect to the Pick Six, the controversy, as
- 9 well as other -- and there is a lot that is being done $\,$
- 10 today.
- 11 Our board got together the other day on the
- 12 telephone to talk about this particular request and
- 13 this particular issue, and you know, at the end of the
- 14 discussion, which was full, our board came to the
- 15 conclusion that -- it was unanimous that it was really
- 16 premature to approve the Churchill Downs proposal here.
- 17 The comment was made that if we go in this
- 18 particular direction, we should have a consistent
- 19 policy throughout the country with respect to the
- 20 closure of wagering, and second, with what is going on
- 21 elsewhere in the country, with respect to the Churchill
- 22 Downs policy there, Caulder, Hoosier, the NYRA policy
- 23 in New York -- that those experimental programs could
- 24 be evaluated to determine whether or not they really
- 25 will have the material impact on handle that is

- 1 suggested by one that -- there had been a decrease in
- 2 handle, but as Mr. Baedeker has said, there are other
- 3 reasons, other things, that could have been impactful
- 4 on the particular week in question after they started
- 5 this particular policy.
- 6 The suggestion, really, is that we look at
- 7 impact on handle. We look at the kinds of concerns
- 8 that were just raised by my predecessor here at the
- 9 microphone about the issues that are confronting the
- 10 betters, and I think he laid them out very nicely.
- Because, you know, when you push down in
- 12 one area, as Churchill is proposing here, you raise
- 13 other issues that have to be dealt with at the same
- 14 time.
- So our board is recommending that we hold
- 16 this in abeyance, perhaps, look at it at the next board
- 17 meeting in January with a full analysis of what has
- 18 happened elsewhere in the country with respect to the
- 19 imposition of these policies there. Thank you.
- 20 COMMISSIONER LICHT: Is anybody from
- 21 AutoTote here? Would you mind answering a few
- 22 questions?
- MR. PIERCE: Brooks Pierce, AutoTote.
- 24 Actually, we have our director, Louie Skelton as well
- 25 from AutoTote.

- 1 COMMISSIONER LICHT: Do you, AutoTote,
- 2 believe that this proposal is necessary to protect the
- 3 California industry?
- 4 MR. PIERCE: I'm not sure that that's for
- 5 us to say, quite frankly. Really, from a technical
- 6 standpoint, we can do it any of the ways that have been
- 7 asked, and I was asked as to do it where we close the
- 8 imports coming in first and, then, close on-track
- 9 later.
- 10 Certainly, we could do it the way that
- 11 Hollywood Park is suggesting, or we can do it the way
- 12 it is currently done. As I'm sure all the
- 13 commissioners know, this is an issue that's really come
- 14 from Simulcasting. The fact that getting pools in and
- 15 getting them in before the horses leave the gate with
- 16 it, as spread out and diverse as all the wagering is
- 17 these days, is a very difficult equation.
- 18 So, certainly, from the technical
- 19 standpoint, we can do it any way we like. I, also,
- 20 wanted to comment on one thing about canceling.
- 21 Canceling is a parameter that we can change for any
- 22 time period that you want. It could be five seconds.
- 23 It could be 15 seconds. That's a parameter in the
- 24 system that we can, certainly, change.
- 25 COMMISSIONER LICHT: I know it's our

- 1 decision. It's not your decision, but you're the one
- 2 who can give us the input. Do you have any evidence
- 3 whatsoever in California or anywhere else that anybody
- 4 is able to bet through the AutoTote System after a race
- 5 has commenced?
- 6 MR. PIERCE: No, sir.
- 7 COMMISSIONER LICHT: Nothing?
- 8 MR. PIERCE: No.
- 9 MR. HARRIS: I think the key is -- is there
- 10 any wrongdoing you can see in the past, where people
- 11 have, actually, past posting?
- 12 MR. PIERCE: No. The only thing that would
- 13 have happened is, certainly, on occasion with actually
- 14 any Tote company, if an operator has not stopped
- 15 betting -- and that has had happened on occasion, but
- 16 other than that no, there's no systemic issues that I
- 17 see, certainly, with our company, and I think it's fair
- 18 to say with alternate companies.
- 19 COMMISSIONER LICHT: So you don't believe
- 20 it's possible for anybody to bet after the commencement
- 21 of the race through the AutoTote System?
- MR. PIERCE: To tell you the truth, after
- 23 what I've been through for the last three weeks, I
- 24 wouldn't comment on whether anything is possible.
- What I know right now, I would say no, it

- 1 is not possible, but again, I, certainly, didn't expect
- 2 what happened in the Breeders' Cup, which, obviously,
- 3 we'll be talking about a bit later as well.
- 4 COMMISSIONER LICHT: What safeguards are in
- 5 place that weren't in place prior to this incident
- 6 through the AutoTote System?
- 7 MR. PIERCE: Well, actually, I've provided
- 8 some information. When we get through the Pick Six, I
- 9 can, certainly, walk through, virtually, anything that
- 10 we need done subsequent to the Pick Six issue. These
- 11 are two completely nonrelated issues.
- 12 So as it comes to stop betting and getting
- 13 pools in on a timely basis, we feel very secure. Other
- 14 than the lag time it takes for this data to get
- 15 communicated, we feel very confident that all the bets
- 16 are getting in, and the stop betting has occurred.
- 17 MR. HARRIS: There's really two issues:
- 18 One, when the betting stops, and one, when all the pool
- 19 information gets here. It seems like it would be --
- 20 regardless of when you stopped the betting at that
- 21 instant, the pool of information is not going to be
- 22 here anyway.
- 23 So I would wager -- I'm still not going to
- 24 know the final odds when the final second comes for me
- 25 to make a bet. So I don't know if that was as big of

- 1 an issue as -- or, really, a solvable issue.
- 2 MR. PIERCE: That is correct. And I'm sure
- 3 you're aware of the phenomena of hubbing.
- 4 Occasionally, you're getting pools in that will be
- 5 coming from a remote site to a hub and, then,
- 6 ultimately, to our hub, what they call a double hop,
- 7 which, again, takes some time to be able to get all the
- 8 data into the host computer system.
- 9 MR. SPERRY: Is there a way to expedite
- 10 that?
- MR. PIERCE: We have a proposal that we're
- 12 going to submit. Now, again, this is something that
- 13 needs to be done cooperatively between the Tote
- 14 companies, and I think it, really, does need to be
- 15 analyzed, but one of the things that we're talking
- 16 about is, actually, having all bets come in on a
- 17 real-time basis.
- 18 It's, probably, not the forum to talk about
- 19 because it really hasn't been talked about in the
- 20 industry, but it would have the ancillary benefit of
- 21 dealing with this odds issue as opposed to now, as you
- 22 understand, everybody comes in and has pool totals,
- 23 total dollars, cycle, depending on the system, every 45
- 24 to 60 seconds. We're studying whether it's possible to
- 25 actually send it on a bet-by-bet basis as opposed to

- 1 total dollars, but that's something that's going to
- 2 take some time and some analysis.
- 3 COMMISSIONER LICHT: Rick, you and I
- 4 talked, and I agree with you that -- like the bet on
- 5 the first race on opening day -- it think it was,
- 6 actually, April, wasn't it, on the first race? I mean,
- 7 it's very suspicious, obviously. It's a strange set of
- 8 facts that would cause a 100,000-plus bet to come in on
- 9 the last flash or whatever.
- 10 But does Hollywood Park have any evidence
- 11 of anybody betting after or only strong suspicions,
- 12 like the incident I just mentioned? We do not have any
- 13 evidence -- we do have evidence that 40 percent of our
- 14 fans believe that you can still make a bet after the
- 15 betting closes.
- We do have evidence that 68 percent think
- 17 that it's likely that fraudulent bets can take place.
- 18 To me, that's as real as the evidence or lack of it.
- 19 That's what we're dealing with, and I would ask the
- 20 question of the commission and everybody in the room:
- 21 How many of those people are going to make
- 22 other choices in the near future, as new stories
- 23 continue to come out? I was told right before this
- 24 meeting in New York over the weekend -- I think it was
- 25 Sunday -- one horse at the quarter pole dropped from

- 1 seven to two to two.
- 2 Another horse dropped from 21 to 13. Both
- 3 went wire to wire. That's anecdotal. So don't hold me
- 4 to it, but the public isn't stupid. The public says I
- 5 see the bets changing, as the horses are turning for
- 6 home, and they will tell you that -- guess what? It
- 7 doesn't change on the horses that don't win. It always
- 8 changes on the horses that win.
- 9 Now, I know that's not exactly true, but
- 10 that's the perception. We have a horrible perception
- 11 problem in this state. We need to do something about
- 12 it. We can't sit and study all the data and, six
- 13 months from now, make a decision. We need to do
- 14 something now. This is designed to restore the
- 15 confidence of the customer.
- 16 Forgive the analogy because there's nothing
- 17 about that that relates to 9/11 about this, and I
- 18 mentioned this to a couple of people, but I think it's
- 19 widely understood that the National Guard was put at
- 20 the airports not to prevent violence but to increase
- 21 the confidence of the people that were flying on those
- 22 airplanes.
- We have to act. We have to get out there,
- 24 and I understand, Commissioner Harris, that, as a
- 25 matter of fact, if you're betting in the last cycle,

- 1 you don't know what the final odds are going to be,
- 2 until they all come in, but you do know if you're
- 3 looking at the odds board before the horses spring from
- 4 the gate and your horse is seven and two, you know
- 5 that's what he's going to be under our proposal.
- 6 You know that's what he's going to be when
- 7 he crosses the finish line. He's not going to come
- 8 across there at two to one. This is the only thing
- 9 that we can control right now, and I expect if you'd
- 10 ask Brooks Pierce -- and I tell you what.
- 11 Those of us that have worked with AutoTote
- 12 over the years have a lot of respect for Brooks and the
- 13 people that work with him, and there will always be
- 14 crooks in business, but if you asked him similar
- 15 questions before the Breeders' Cup, I'm sure he would
- 16 have given you every assurance that what happened, in
- 17 fact, could not happen.
- 18 So, as a matter of fact, until we know,
- 19 because these pools are still out -- they haven't hit
- 20 the host prior to the start of a race, and it's a
- 21 similar scenario to the Pick Six.
- 22 This information was still out there. It
- 23 hadn't been gathered until a later time. It's similar
- 24 in that instance. Until we know that the system cannot
- 25 be compromised in such a situation, we think we need to

- 1 act right now before people decide to go do other
 2 things.
- 3 CHAIRMAN LANDSBURG: In effect, you're
- 4 saying the perception but not the actuality. That is,
- 5 you're worried about Hollywood Park's and all of
- 6 racing -- I am too -- about the perception that we are
- 7 rigged. We've had more scandals rumored than have
- 8 actually happened, but it's perception and not
- 9 necessarily the truth.
- 10 In looking at statistics, I wish we had
- 11 looked deeply enough into the statistic. Our on-track
- 12 audience is one third to one quarter of the audience
- 13 that is sitting out there in the other areas of
- 14 betting. What we want is to give as many advantages to
- 15 the people who are willing to come to our racetracks
- 16 than to the people who are not willing to come to our
- 17 racetracks.
- 18 We've talked about every possible way to
- 19 lure people to the track. It seems to me that the
- 20 so-called level playing field is mythological in its
- 21 own right. Most of your money that comes in late comes
- 22 from the outlying sources; am I correct?
- MR. ****: That's correct.
- 24 CHAIRMAN LANDSBURG: Therefore, the penalty
- 25 now for people who are willing to come to the racetrack

- 1 is that they can see, witness, and feel the need to
- 2 rush and change a ticket and won't be able to that, and
- 3 44 or 53 -- 44 percent of your people don't want to see
- 4 themselves shut out and unable to correct a bet in the
- 5 event of a mishap at the racetrack.
- I don't know whether you're right, but I'm
- 7 a fan. I go to the races. I'm there once or twice a
- 8 week. I know what the perception of the people -- the
- 9 number of people who complain about odds changing after
- 10 the -- will change radically if you eliminate two
- 11 thirds of the incoming money at zero, but allow the
- 12 person who is at the track an advantage for having come
- 13 to the racetrack. I see nothing wrong with that. I
- 14 don't see it as an unlevel playing field.
- MR. HARRIS: Obviously, based on my
- 16 remarks, we disagree, and I couldn't disagree more as a
- 17 player, but the edge that we have over other forms of
- 18 gambling is that we are pari-mutuel. You may be
- 19 smarter than me, but I may be luckier than you, but
- 20 it's a level playing field.
- 21 If we shut out three quarters of the
- 22 players and allow one quarter of the players to
- 23 continue to wager for another minute and a half, you've
- 24 now made the playing field uneven. We have manipulated
- 25 the foundation of pari-mutuel betting. Guess what? It

- 1 ain't the same for everybody. So, clearly, we have a
- 2 disagreement.
- 3 CHAIRMAN LANDSBURG: Obviously, NYRA
- 4 disagrees with you.
- 5 MR. HENSON: My name is Rick Henson,
- 6 representing the Los Alamitos Race Course. First, we'd
- 7 like to thank Mr. Baedeker for his leadership in
- 8 bringing forward this concept.
- 9 We disagree with it, however, and we feel
- 10 this is a remedy in search of an ailment which has
- 11 nothing to do with the Breeders' Cup. We are very
- 12 concerned about the fan at the track who has a horse
- 13 that's getting scratched at the gate and unable to make
- 14 a change in terms of his or her wager.
- We think that the anger and the
- 16 disappointment by those fans will be greatly outweighed
- 17 by any advantage in terms of closing the windows at an
- 18 earlier period, and we would ask you to set this aside.
- 19 COMMISSIONER LICHT: Rick, has Hollywood
- 20 Park seen any change or drop in attendance or wagering
- 21 that you can attribute to The Breeders' Cup scandal?
- MR. BAEDEKER: Commissioner, it's just
- 23 impossible to evaluate because we started off -- the
- 24 first couple of days for our fall meet, we started off
- 25 about (inaudible) local attendance and the handle. The

- 1 two inches of rain we got over the next three days just
- 2 kind of decimated our numbers. So I can't answer that
- 3 question. I wondered myself. I believe that the
- 4 answer is no.
- 5 COMMISSIONER LICHT: How about, just even
- 6 on an individual basis, if large players or Turf Club
- 7 members are saying take back my membership or --
- 8 MR. BAEDEKER: No, we have not had Turf
- 9 Club members throw back memberships to us. We have had
- 10 anecdotal incidents of players saying I may play but
- 11 not to the level I played before, and as a matter of
- 12 fact, one of the questions that we asked here was as a
- 13 result of the Pick Six event.
- 14 Let me get it. Regarding your betting on
- 15 the Pick Six now versus before the controversy, you say
- 16 you, A, wager more than before? 1 percent. Wager
- 17 about the same as before? 70 percent. Wager less than
- 18 before? 21 percent. So 21 percent say because of what
- 19 happened on Breeders' Cup Day, I wager less than I did
- 20 before.
- 21 MR. HARRIS: Is that just on the Pick Six?
- MR. BAEDEKER: Just on the Pick Six.
- 23 Here's another one: Would you say that as
- 24 a result of the Pick Six controversy, your confidence
- 25 in the Tote system used for betting in horse racing is

- 1 stronger than before? 6 percent. About the same? 55
- 2 percent. Weaker than before? 35 percent.
- I don't think anybody in the room -- I'd be
- 4 very surprised if anybody thinks that we haven't
- 5 suffered some serious damage as a result of the Pick
- 6 Six controversy. I'm using "controversy." That's kind
- 7 of a pleasant term, and I'm not sure too many of us in
- 8 the room don't have the same suspicions when a horse
- 9 drops from seven to two to two to one quarter pole.
- 10 If we have those suspicions, imagine what
- 11 the general public believes? You don't have to
- 12 imagine. I have some evidence right here. This isn't
- 13 real scientific. We did it in-house, if you want.
- MR. SPERRY: It would be interesting a week
- 15 before you close, if you take the same poll again, see
- 16 if it has the same attitude.
- MR. BAEDEKER: It absolutely would be, and
- 18 I would like the opportunity to take the poll after we
- 19 get your blessing to implement the new policy, and I
- 20 understand that the night industry, that the quarter
- 21 horse industry, suffers many more late scratches than
- 22 we do, and it could be an undue hardship for them.
- I understand that there will be differing
- 24 opinions as to what the best thing to do might be,
- 25 other than associations might have different opinions.

- 1 We respect that. We're coming forward to you saying we
- 2 have a problem. We have a proposal to mitigate the
- 3 problem. Please, allow us to do it.
- 4 MS. MORETTI: Are you asking -- is this
- 5 forever?
- 6 MR. BAEDEKER: At this point, we're simply
- 7 asking for this meet. I don't know, prior to our
- 8 spring/summer meet, what might have transpired with
- 9 Tote companies between now and then or what might have
- 10 transpired with the investigations and so forth. So it
- 11 would be limited to this meet.
- 12 MR. WOOD: Your current meet ends December
- 13 22nd; is that correct?
- MR. BAEDEKER: Correct.
- MR. BAUER: I'm Richard Bauer, California
- 16 resident horseplayer. It's been my view that this rush
- 17 to close betting with zero minutes to post at some
- 18 point before the off time is nothing more than
- 19 addressing perception.
- 20 I feel, if the racetracks really want to
- 21 address that perception, they can start by stop showing
- 22 the odds on the TV monitors there for everybody to see
- 23 as the horses are running. So that the person who sees
- 24 that his horse is getting beat will have something else
- 25 to blame besides the jockey and the trainer for his

- 1 poor handicapping.
- I, also, agree with the idea that, if you
- 3 only put the player at a disadvantage by scratching the
- 4 preferred part of an injury and not scratching the
- 5 other part of the entry, that just leaves another case
- 6 where the industry is balancing their books on a
- 7 horseplayer's back.
- 8 We put a poll on the Horseplayer Daily with
- 9 the thought that maybe leaving the race open to
- 10 cancellation until off time and closing it at zero
- 11 minutes to post for betting purposes might sway some
- 12 people to perceive the early closure of betting in a
- 13 more positive light.
- 14 Indeed, it did. Sixty percent of about 180
- 15 respondents indicated that it would be more acceptable
- 16 to close betting early, if they had a chance up until
- 17 off time or post time to cancel that bet. That would
- 18 cover the situation -- where the preferred has the
- 19 entry as scratched, it would cover the situation, where
- 20 the horse breaks through and gets reloaded, a horse
- 21 comes to the gate, looking washy and so on.
- 22 So that's another poll. Again, not
- 23 scientific. It's been up for about 10 days on the
- 24 Internet.
- MR. BAEDEKER: I suggest that we will, as

- 1 usual in our industry, work at closing the barn door
- 2 now after we've lost the horses. So I expect that
- 3 these problems will be addressed. I think that we --
- 4 in the appropriate forum, we will be able to discuss
- 5 scratching both parts of entries.
- 6 That subject is not before you today, and
- 7 I'm not sure exactly what my opinion would be regarding
- 8 that policy, but I think it should be studied. We
- 9 expect to have Tote companies in the future. I don't
- 10 know how near, how near that future will be, that can
- 11 get us the information in real time and so that we have
- 12 all the information on the board. So we're not going
- 13 to rest until that is done, but in the meantime, we
- 14 have a problem that we'd like to try to fix, at least,
- 15 mitigate it.
- 16 CHAIRMAN LANDSBURG: Once again, the
- 17 problem doesn't crop up, apparently, as many times
- 18 as -- on the board, as many times as we are led to
- 19 believe here. That is, it's a major pain to half the
- 20 horseplayers. We have signal events happening once in
- 21 a while, but is it worth the perception to
- 22 inconvenience those few people we still hold onto in
- 23 the track?
- I put that up as a question to you. And
- 25 are you willing in any way to modify so that you can

- 1 make something available to them instead of simply
- 2 taking away one of the things that most horseplayers at
- 3 a racetrack, I believe, or half of them by your survey
- 4 believe is important?
- 5 MR. BAEDEKER: Mr. Commissioner, I don't
- 6 need to reiterate our opinion of splitting this thing
- 7 and stopping the betting for people outside of
- 8 California. They couldn't, under any stretch of the
- 9 imagination, be on-track players. We cannot support
- 10 that proposal, and as a matter of fact, if that's what
- 11 the board is inclined to do, then, we would withdraw
- 12 our request.
- 13 CHAIRMAN LANDSBURG: So it is an
- 14 all-or-nothing basis?
- MR. BAEDEKER: Yes, sir. Short of some
- 16 other suggestion, but if we're looking at one or the
- 17 other --
- 18 CHAIRMAN LANDSBURG: Until we get past the
- 19 antiquated -- forgive me, Tote people -- but the
- 20 antiquated Tote system, what you're doing is putting
- 21 kind of a penalty to horseplayers and to people who
- 22 wait as long as they possibly feel they can before they
- 23 can make their wager so they've had a chance to study
- 24 it. These are penalties to the horse rider.
- MR. BAEDEKER: We acknowledge that penalty.

- 1 It is a penalty that all the players betting on our
- 2 races may experience.
- 3 CHAIRMAN LANDSBURG: It's like painting the
- 4 house and forgetting to put down new carpet.
- 5 MR. REEBOK: Jack Reebok, president of
- 6 Magnum California Operations. Before asking the staff
- 7 for a clarification, I'd just like to share a pleasant
- 8 experience that Mr. Liebau had last Thursday night, I
- 9 think, in Meadowlands. We had a horse break on top at
- 10 ten to one, and it paid \$33.
- 11 He was lucky to hang on by a nose, but I
- 12 don't doubt that it does happen, but horses win, and
- 13 their odds have gone down, but there's also situations
- 14 where the money went in on the horses and did not win.
- With respect to my question directed to the
- 16 staff, as far as a clarification of what we are doing
- 17 here today, if this rule is waived, what is the rule?
- 18 What would the rule be in California with respect to
- 19 other tracks, or are you mandating a rule that would be
- 20 in effect -- and can you do that? -- that would be the
- 21 Hollywood Park proposal?
- MR. WOOD: The only request in front of the
- 23 board today is a request by Hollywood Park to waive the
- 24 regulation as relates to the closing of the mutual
- 25 pools.

- 1 If Hollywood Park's request is voted up or
- 2 down, it would relate to their request only. You or no
- 3 other racing association has made a similar request to
- 4 the board. So the request would be for them to approve
- 5 to close when it's post time, as they asked for that to
- 6 be done.
- 7 From that, every track in California would
- 8 maintain the current procedure that they're doing right
- 9 now, which is having the windows closed when the
- 10 stewards press the close button at the time of the off
- 11 time.
- MR. BAEDEKER: So you're waiving a rule
- 13 with respect to only one -- you're considering waiving
- 14 the rule as to one meet so there would not be any
- 15 consistency necessarily in California.
- MR. WOOD: One of the concerns that we
- 17 voiced -- and I talked about it -- is lack of
- 18 consistency, if you make a waiver to the rule at one
- 19 association.
- 20 MR. SLAGLE: I'm Stuart Slagle, CTO of
- 21 Horseplayer Magazine. I'm speaking today for myself
- 22 and not for the magazine.
- I would like to point out that this
- 24 proposal addresses two issues. One is security, and
- 25 one is perception. This does nothing to address

- 1 security in actuality. The Tote companies are
- 2 responsible for that. So it fails on the first half;
- 3 and the second half, on perception.
- 4 Mr. Baedeker pointed out that during his
- 5 sampling their races are -- in which the odds change 86
- 6 seconds after zero minutes to post. If they were able
- 7 to load the horses in less than a minute, as zero
- 8 minutes to post would suggest, the odds would still
- 9 change as horses hit the first call.
- 10 If you do not address the perception, the
- 11 players will just feel like -- the conspiracy theorists
- 12 will feel the cheats are just faster. There will still
- 13 be odds changing as money comes in from the hubs.
- 14 It would be my recommendation, if the board
- 15 wants to improve the perception issue, to demand
- 16 upgrading the technology so that the odds are
- 17 transmitted in a more swift fashion. This doesn't
- 18 address either the perception or the security. So I
- 19 urge you to vote now.
- 20 CHAIRMAN LANDSBURG: By way of
- 21 clarification, there will be a one-minute delay. That
- 22 all depends on the size of the field, but after the
- 23 betting closes at zero minutes to post, there will be a
- 24 one-minute delay on average before the horses are
- 25 loaded.

- 1 Then, by the time the horses are loaded, we
- 2 add those number of seconds to the one-minute delay,
- 3 and there will be rare incidents where, because of some
- 4 technical problem, pools take longer than even 86
- 5 seconds to reach us. That will be the rare exception
- 6 to rule. In almost every case, the odds will be on the
- 7 board when the horses break.
- 8 MR. WOOD: Mr. Baedeker, is it fair to say
- 9 that your request will not eliminate the fact that odds
- 10 will change from the time of post time till off time or
- 11 anytime thereafter? There will be occasions where you
- 12 close at post, but odds will change while the race is
- 13 in progress?
- MR. BAEDEKER: It's possible, yes. I mean,
- 15 we can come before you and request that we simply wait
- 16 until all of the pools are in the hands of the host,
- 17 but we think that's extreme.
- 18 MR. WOOD: That is the discussion, I think,
- 19 we've had in front of the Pari-Mutuel Committee several
- 20 times this year, as Brooks Pierce brought out about the
- 21 multi-jurisdictional wagering hub mergings that come
- 22 through. I think the Pari-Mutuel Committee has looked
- 23 at that and talked about further research as to whether
- 24 or not there ought to be some addressing those issues,
- 25 and I think that we set that on the agenda.

- 1 MR. HARRIS: I'm not clear if -- instead of
- 2 transmission is the key. Is there a move going on or
- 3 some new protocol or something that will require much
- 4 more instantaneous transmission from all the different
- 5 hubs, or is this just something that's kind of on the
- 6 back burner?
- 7 MR. BAEDEKER: The representative from Tote
- 8 can answer that better. I do know that there are four
- 9 states right now that are holding up the process --
- 10 Florida, Illinois, Colorado, and one other that I can't
- 11 recall -- that require all of the betting information,
- 12 basically, to be cycled within the state from all of
- 13 the locations within the state before it's sent to the
- 14 host, and there is an effort to go to those states and
- 15 get those regulations changed. So that's one issue
- 16 where we have a delay because of regulations. I don't
- 17 know about the technical issues. Tote can address
- 18 that.
- 19 CHAIRMAN LANDSBURG: Mr. Chillingworth.
- 20 MR. CHILLINGWORTH: Sherwood Chillingworth.
- I think our position is that, if Hollywood
- 22 wants to have this rule waived for their meet, we
- 23 can't, certainly, object to it. I would want to waive
- 24 it for our meet. I think, if you close the out-of-zone
- 25 data coming into the system, when the first horse goes

- 1 from the gate and left the player at the track to have
- 2 additional 30 seconds or so to make his wager to see
- 3 the horses, you're encouraging people to go to the
- 4 track which, I think, is what we have to do.
- I agree with you, Mr. Landsburg. We need
- 6 to get people back to the track, and this is one method
- 7 of doing that. So far -- and I think you'll hear later
- 8 on today -- because of conversations I've had with Tote
- 9 companies and with NTRA and the Breeders' Cup that
- 10 security measures are going into effect here in the
- 11 next few months, that will certainly reassure them
- 12 better if there is lack of assurance now.
- I must say that for Oak Tree, I was very
- 14 concerned because we had a million-dollar guaranteed
- 15 Pick Six on California Cup Day, and going into that --
- 16 this debacle happened just before our weekend, but the
- 17 fact of the matter was -- on Wednesday, we had a larger
- 18 handle that Wednesday on the Pick Six than we did the
- 19 prior year on Wednesday.
- 20 Thursday, exactly the same. On Friday, we
- 21 had \$500,000, in addition, bet into it. Although we
- 22 had a carryover on Saturday, we had a million three
- 23 added to that, which indicates to me that there is not
- 24 the lack of confidence in the fan base that everybody
- 25 is concerned with.

- 1 So just to address the current issue, we
- 2 have no objection to Hollywood doing whatever it wants
- 3 to do, but we, certainly, won't get upset.
- 4 MR. BAEDEKER: If I may, we, also, wondered
- 5 about the confidence of the player. Was it just our
- 6 imagination, or in fact, was there not a problem?
- 7 And 300, you know, respondents is a pretty
- 8 reliable number, and we clearly have a problem.
- 9 There's no doubt about it, and I think everybody in the
- 10 room, probably, knows that.
- 11 The other thing is -- let's just be honest.
- 12 There isn't anybody that's going to come to Hollywood
- 13 Park that's sitting in Kentucky or Florida or New York
- 14 or Illinois. They can't get there. As a matter of
- 15 fact, it may be beyond Los Alamitos and Santa Anita.
- 16 You could argue that Southern Californians can't get
- 17 there either.
- 18 MS. MORETTI: If the board were to approve
- 19 your request, what plans do you have to inform your
- 20 fans that, all of a sudden, you're changing the rules?
- 21 MR. BAEDEKER: Commissioner, we actually
- 22 kind of jumped the gun. We started getting the word
- 23 out immediately. We asked the board to be able to do
- 24 this a week ago today. We were off last week on
- 25 Tuesday and Wednesday after the holiday, and we hoped

- 1 to implement this on Thursday.
- 2 So beginning the weekend before last, we
- 3 started putting out notices through all of our
- 4 vehicles, printed materials, even an ad in the racing
- 5 form, on all of the closed circuit televisions that,
- 6 pending -- the approval, betting would close at zero
- 7 minutes to post. So, you know, given a reasonable
- 8 period, if the board were to approve this request
- 9 today, we would, probably, implement it beginning next
- 10 Wednesday.
- 11 MS. MORETTI: What kind of feedback have
- 12 you gotten from just the last week of mentioning it
- 13 to --
- MR. BAEDEKER: Well, feedback here, we
- 15 asked specifically -- I'll read the question to you.
- 16 "Hollywood Park is considering closing
- 17 betting at zero minutes to post so that the final odds
- 18 are on the Tote board at the start of the race. Do you
- 19 strongly agree with this policy? Somewhat disagree
- 20 with this policy? Or strongly disagree with this
- 21 policy?
- 22 Fifty-three percent either somewhat or
- 23 strongly agree. Forty percent either strongly or
- 24 somewhat disagreed. So the majority agreed.
- 25 That is consistent -- I talked with both

- 1 Ken Dunn, who is president of Caulder Racehorse, and
- 2 Jim Gates, who is acting president of Churchill Downs
- 3 Racehorse this morning. At Caulder, they've had,
- 4 virtually, no complaints and some positive comments.
- 5 At Churchill, it's been mixed. They've had a lot of
- 6 feedback from the players, he says, more positive than
- 7 negative but a lot of both.
- 8 MR. WOOD: Can I ask you -- would you,
- 9 please, read that question again? You said that the
- 10 final odds would be shown --
- 11 MR. BAEDEKER: "Hollywood Park is
- 12 considering closing betting at zero minutes to post so
- 13 that the final odds are on the Tote board at the start
- 14 of the race."
- MR. SPERRY: I thought you said that can't
- 16 be done.
- 17 MR. BAEDEKER: There will be some incidents
- 18 where that will not happen, but those incidents will be
- 19 rare. We wouldn't have had any of those incidents over
- 20 the last week.
- 21 MR. SPERRY: My concern is if we were to
- 22 waive Rule 1967 and you have two venues running at the
- 23 same time, the confusion amongst the betters -- which
- 24 racetrack is the minute before? Which one does it two
- 25 minutes before? You're going to alienate the betters

- 1 more by having it where it's not uniform, at least, in
- 2 my view and opinion and -- if it's uniform throughout
- 3 the state.
- 4 MR. BAEDEKER: I appreciate that point. I
- 5 think there's no denying that that will be frustrating
- 6 to a degree for the players. We're going to have that
- 7 anyhow. Players both in the north and the south,
- 8 currently, have a different scenario with Caulder and
- 9 Churchill Downs coming into those locations as it is.
- 10 So there will be a different policy. So far customers
- 11 seem to be adapting.
- 12 CHAIRMAN LANDSBURG: Is there any further
- 13 discussion? We kept you on the seat for a long time.
- 14 I believe it's time to entertain the request to waive
- 15 the rule. I guess that's the best way to put it -- the
- 16 request by Hollywood Park to waive the CHRB Rule 1967,
- 17 closing of wagering races.
- Do we have a motion available? It will
- 19 come to a board approval or nonapproval.
- 20 MS. MORETTI: I'll make a motion to waive
- 21 CHRB Rule 1967.
- MR. SPERRY: Your motion is what?
- 23 CHAIRMAN LANDSBURG: Commissioner Moretti
- 24 has moved to waive CHRB Rule 1967, closing of wagering
- 25 the race. Is it seconded? There is no second to that

- 1 motion that's on the board.
- 2 MR. SPERRY: I would move, Mr. Chairman,
- 3 that we not waive Rule 1967 at Hollywood Park's
- 4 request.
- 5 MR. HARRIS: Seconded.
- 6 CHAIRMAN LANDSBURG: Motion has been made
- 7 and seconded. All in favor of not approving closing
- 8 the wagering in the race as asked for, a waiver by
- 9 Hollywood Park?
- 10 ALL: Aye.
- 11 CHAIRMAN LANDSBURG: All opposed?
- 12 Therefore, the request by Hollywood Park to
- 13 waive CHRB Rule 1967 has not been approved.
- 14 We will come back at exactly 20 after 11:00
- 15 and pick up with Item 2. Is Mr. Avioli here?
- MR. AVIOLI: Yes, sir, I am.
- 17 CHAIRMAN LANDSBURG: Thank you. Good to
- 18 see you. We will pick up with your testimony.
- 19 (Short recess)
- 20 CHAIRMAN LANDSBURG: Ladies and gentlemen,
- 21 the meeting is back in order. We are at Item 2 on the
- 22 agenda. Please, take your seats. Let us give the
- 23 witness a chance to speak.
- We welcome Mr. Avioli from NTRA.
- Please, start, sir.

- 1 MR. AVIOLI: Thank you. Thank you all for
- 2 asking us to be here today.
- 3 CHAIRMAN LANDSBURG: Identify yourself,
- 4 please.
- 5 MR. AVIOLI: I'm Greg Avioli, deputy
- 6 commissioner and chief operating officer of the NTRA.
- 7 I left you a card there.
- 8 With me is Ken Kirkner, who is senior vice
- 9 president in charge of -- development for NTRA's
- 10 Breeders' Cup. We are here today, obviously, to talk
- 11 about what happened with the Breeders' Cup Pick Six
- 12 wager and subsequent developments that have kept us all
- 13 very busy over the last three weeks.
- 14 As anyone, I hope, knows, we had an
- 15 extraordinary day wagering in this year's Breeders' Cup
- 16 World Thoroughbred championships with, I believe, 117
- 17 million total wagering, but we quickly realized the
- 18 following day we had a problem with the actual winning
- 19 ticket for the Breeders' Cup Pick Six.
- 20 Without recapping all the steps, it was
- 21 quickly determined that the winning ticket was in the
- 22 form of "111" with "All All," and that was highly
- 23 unusual. There were some more unusual circumstances.
- 24 So the Breeders' Cup requested Churchill
- 25 Downs and/or Arlington Park to stop payment on that

- 1 ticket. We, also, requested Monday morning a full
- 2 investigation from both the New York Wagering Board and
- 3 the Illinois Racing Board.
- 4 At the same time, understanding the
- 5 potential damage to public confidence, if, in fact,
- 6 there were problems with the integrity of the
- 7 pari-mutuel wagering system, the -- convened a
- 8 technology wagering working group, and the number of
- 9 subtask force -- and there were a number of people in
- 10 this room, including Commissioner Litu Gandi, a legal
- 11 task force.
- 12 And the idea behind the working group of
- 13 that was to bring as many elements of the industry
- 14 together as possible to address and come to some
- 15 recommendations and conclusions on how the industry
- 16 should react to this particular incident and to
- 17 possible broader ramifications.
- I think I can summarize the general goal of
- 19 the NTRA in this process as assessing and, hopefully,
- 20 confirming the electronic wagering security and the
- 21 security of the Tote system as a whole.
- The first concrete step that we did in this
- 23 regard was to bring in each of the three major Tote
- 24 companies, United Tote, AutoTote, and AmTote, and
- 25 working with them and -- frankly, first with the three

- 1 major track ownership groups.
- We were able to have the Tote companies
- 3 agree to three initial concrete steps to address what
- 4 happened on Breeders' Cup Day, and I know Brooks Pierce
- 5 from AutoTote is here, and he can talk more about the
- 6 specific steps, but first thing that he still agreed
- 7 was to work together. They've literally been working
- 8 on weekends and into the night to write new software to
- 9 allow scanning of all information for the Pick Six
- 10 wagerers -- for live tickets to occur after the first
- 11 leg.
- 12 In this particular case, it did not occur
- 13 and, normally, did not occur until after the fourth or
- 14 fifth leg. That is underway, and we are told that that
- 15 software will be completed and implementation will
- 16 begin within the next 14 days. So that addresses the
- 17 specific issue of how, I guess, the defendants, we'll
- 18 still call them, got pulled off their scam on Breeders'
- 19 Cup Day.
- 20 A second issue -- and this involved the
- 21 particular wagering outlet in New York. That wager did
- 22 not record all inner electronic telephone bets. The
- 23 ability to afford those is there in the marketplace.
- 24 It's a matter of cost. The equipment is available to
- 25 every -- off-track betting provider, every -- provider.

- 1 People record those bets.
- 2 Express Bet, TVG records those bets. Most
- 3 major off-track betting associates record those. This
- 4 did not happen, and that's why it shouldn't come as a
- 5 shock to anyone that this bet was made where it was
- 6 made. These folks knew which one did not record the
- 7 bets, and that was their target.
- 8 Each of the Tote companies has agreed to
- 9 work with each of their clients and install, as soon as
- 10 possible, recording equipment. We don't have a
- 11 specific date like we do on the first item, but that
- 12 equipment will be required, ultimately, by the
- 13 racetracks. The racetracks and, possibly, at some
- 14 point, the regulatory board are, actually, the ones
- 15 that, actually, require this.
- 16 The third -- this is more generic, but each
- 17 of them, the three major racetracks, again, speaking of
- 18 New York Race Association, Magna, and Churchill, have
- 19 agreed that there's going to be a special review within
- 20 their pari-mutuel departments, along with the Tote
- 21 companies of all winning Pick Six and Pick Four
- 22 tickets.
- They are developing procedures. While we
- 24 wait for the technology to become a place to address
- 25 this long term, just do a manual review. For example,

- 1 a manual review of the particular Breeders' Cup ticket
- 2 is what led us to find that there was something wrong
- 3 in the system.
- 4 The second thing that we did -- these
- 5 recommendations were announced and agreed to within
- 6 seven days, actually, before the end of the first
- 7 business week after this. I want to laud the industry
- 8 for its coming together like I've never seen it come
- 9 together before in my six years and working together to
- 10 address this problem.
- 11 And I think it is -- and I listened with
- 12 interest to the previous matter. I think right now we
- 13 don't know the degree of this problem. We all hope --
- 14 I think everyone in this room hopes that this was
- 15 limited to the three frat brothers in Pennsylvania, but
- 16 I think it would not be prudent to stop our assessment
- 17 there.
- 18 Keeping with that, we retained the firm of
- 19 Ernst & Young, which -- although they spun off their
- 20 basic business consulting in the post-ENRON
- 21 environment, they kept a business that just does
- 22 security analysis, mostly security systems analysis.
- They currently represent 78 of the Fortune
- 24 200 companies. I think, as I say, they are the number
- 25 one company in America that does what we've asked them

- 1 to do.
- What we've asked them to do is to do a
- 3 detailed security review of the Tote system. They have
- 4 begun that process. Each of the major Totes has agreed
- 5 to participate. One Tote, we need some help -- Las $\,$
- 6 Vegas Dissemination Company has not been as easy to get
- 7 ahold of. For example, the other Totes are sharing the
- 8 cost of this, but three major Totes have agreed to let
- 9 Ernst & Young have full access to their systems for an
- 10 intensive four- to six-week -- probably, it will be a
- 11 six-week study.
- 12 That's going to be completed before
- 13 Christmas. That's going to be delivered to the NTRA
- 14 and made public, and we're going to share with the
- 15 industry and with the betting public this is the
- 16 current state of the system.
- We do not know at this time what that's
- 18 going to tell us, but we can assume, as in any case,
- 19 there's going to be significant enhancements to our
- 20 system we have.
- 21 One thing the Ernst & Young folks have
- 22 taught us is that no system is totally secure.
- 23 Remarkably, of their clients, they note that -- I
- 24 should back up. They have a special group in Houston
- 25 made up of former military folks, actually, in the

- 1 Information and Warfare Department, which I wasn't even
- 2 aware existed, as well as other high-level hackers, and
- 3 all they do all daylong is hack into their customer
- 4 system to show them how you do it.
- 5 So it's not a matter of preventing
- 6 people -- but people, once they have their eye on you,
- 7 can get into your system. They can get into the
- 8 Pentagon system, as we know. The improvements will
- 9 likely come, making it more difficult to get into the
- 10 system and, then, having notification once they are in,
- 11 having alarm systems once they are in, so people know
- 12 the security has been breached. I think that's what
- 13 you're going to see the focus of this --
- 14 The last thing we have done or the most
- 15 recent thing -- the NTRA Board had assessed more
- 16 than -- in New York City two days ago. During that
- 17 board meeting, the board authorized \$1 million to come
- 18 from the NTRA's reserves towards funding of additional
- 19 industry resources to address this problem, wherever it
- 20 might lead.
- The board, also, authorized TVG to seek
- 22 additional funding from within the industry. We have
- 23 commitments to date, and I can't give the exact amounts
- 24 but from all the major tracks. TVG is spending a
- 25 quarter of a million dollars.

- 1 We think, at the end of the day, we'll be
- 2 able to raise in excess of \$3 million to assist in the
- 3 Ernst & Young fees to assist in some preliminary
- 4 technology advances, and again, I want to thank the
- 5 folks in this room for assisting in that.
- 6 The first thing we did related to that the
- 7 board approved, and we announced yesterday that the
- 8 NTRA has engaged Giuliani Partners, chaired by former
- 9 city mayor, Rudy Giuliani, to assist in the overall
- 10 investigation that we are going to conduct,
- 11 specifically, past Pick Six and Pick Four wagers.
- In the work with Equabase, we have
- 13 identified, since January 1st of this year, 342 Pick
- 14 Six wagering events that paid over \$10,000. At 132
- 15 Pick Four wagering events, they paid over \$10,000.
- 16 It's a difficult process, but we are going
- 17 to, actually, get ahold of each one of those tickets,
- 18 or we're going to try. You, basically, have to go
- 19 through multiple hubs, and many times you might have to
- 20 go offshore, but we're going to do a review of each of
- 21 those tickets over 10,000 and a further review of all
- 22 tickets, but that further review will not involve
- 23 looking at all tickets. It will involve assisting a
- 24 reliable subset because what we've learned is there's a
- 25 way, a potential way, to make lots of money in the

- 1 system, if you just made \$2500 at a time, but you did 2 it often enough.
- 3 So working with Ernst & Young, working with
- 4 Giuliani Partners, over the next six to eight months,
- 5 we're going to do a systematic assessment of particular
- 6 Pick Six and Pick Four wagers to determine if there's
- 7 any other misconduct.
- 8 Again, I reiterate our overall goal is to
- 9 enhance consumer confidence, to show that we do have
- 10 integrity in our electronic wagering, and we do have
- 11 integrity in the security of the Tote system, and with
- 12 that, I'll answer any questions.
- 13 CHAIRMAN LANDSBURG: NTRA is a major
- 14 national output for information. I would hope that, as
- 15 what part of NTRA is doing, beyond finding new security
- 16 measures, we have a greater problem in terms of
- 17 perception than we do in actual miscreant work.
- 18 I would hope that they would now begin to
- 19 expand their public relations funds and public
- 20 relations pressure. Not telling us how good our
- 21 security will be six months from now, but the integrity
- 22 of racing as it now stands, there was one breach. We
- 23 should be talking about that. It's the need -- and I
- 24 hope that NTRA, which has a national voice -- we only
- 25 have a California voice, and we'll be using that voice,

- 1 but that USNTRA will be undertaking a major public
- 2 relations campaign. I'd rather see advertising about
- 3 how good, safe, and strong racing is than what is the
- 4 next race coming.
- 5 Other comments, please? Are there any
- 6 questions?
- 7 COMMISSIONER LICHT: I think I have one
- 8 comment. NTRA, through my limited involvement -- and
- 9 just from observing and reading all the press, they
- 10 have done an outstanding job in curbing public outrage
- 11 in dealing with this from a PR and in an actual
- 12 substantive manner.
- MR. AVIOLI: Thank you.
- 14 MR. KIRKNER: Mr. Chairman, I'd like to
- 15 thank John Reagan, as part of our task force, that will
- 16 be reviewing the ticket. I've met with him. I'll be
- 17 meeting with George Haney tomorrow to start the process
- 18 here in California, working with NYRA to review their
- 19 Pick Six tickets, but I'd like to thank the board for
- 20 their assistance and cooperation in the efforts that
- 21 we've undertaken.
- 22 CHAIRMAN LANDSBURG: We all have the same
- 23 goal.
- MR. BADOVINAC: My name is Greg Badovinac.
- 25 CHAIRMAN LANDSBURG: Say your name a little

- 1 slower so that --
- 2 MR. BADOVINAC: Greg Badovinac.
- 3 All of this sounds really good, and we
- 4 acknowledge that this incident with Breeders' Cup was
- 5 an inside job. However, there has been no public
- 6 assurance or public plan by any of the Tote companies
- 7 to ensure their internal audit controls.
- 8 This was an inside job. Where were the
- 9 Tote companies' internal controls noticing that
- 10 somebody went into a secure area and made changes?
- I used to work in a financial institution.
- 12 If I did anything to an employee account or to any of
- 13 our customers' accounts, it showed up on a report that
- 14 our internal auditing department had access to. I
- 15 mean, everybody is trying to explain to me that the
- 16 alleged people inside the company did this, and nobody
- 17 in the company knew that somebody had gone into the
- 18 top-secret files, where the bets were made.
- 19 As a player, I have a problem with that.
- 20 That's the security problem -- is how do I know that
- 21 all of this information that they're giving has not
- 22 been changed? I'm not worried about the late postings
- 23 and the money that's legitimate. I'm worried about the
- 24 inside job, and I have not seen anything come out that
- 25 says we're reviewing our internal audit policies and

- 1 going after the security --
- 2 CHAIRMAN LANDSBURG: With all due respect,
- 3 I think you just heard about the internal auditing that
- 4 is going on.
- 5 MR. BADOVINAC: But nothing from the
- 6 companies themselves. We're talking about outside
- 7 entities, but the Tote company is saying our
- 8 personal -- our company's reputation is on the line,
- 9 and we're going to beef up our internal audit security
- 10 so that this never happens again in our company.
- 11 CHAIRMAN LANDSBURG: I will say to you we
- 12 just received an AutoTote -- security and issues. So
- 13 we're headed in the right direction.
- MR. KIRKNER: I would like to say that the
- 15 task forces have been working with the Tote companies.
- 16 We know, specifically, that procedures have been
- 17 implemented at each of the Tote companies, in
- 18 particular, AutoTote, which Brooks can address
- 19 specifically, but we have been working to make sure
- 20 that those actions have been taken to assure the
- 21 systems are as complete as can be at this point in
- 22 time.
- 23 CHAIRMAN LANDSBURG: We're glad to hear
- 24 that there's some attention being paid to the systems.
- Not long ago, at one of our board meetings,

- 1 in discussing Tote company operations, Commissioner
- 2 Harris made the very perceptive comment that the whole
- 3 system is creepy and that we can't even add one bet to
- 4 a system without millions of dollars and hours and
- 5 hours. Do you remember that comment that he made?
- 6 Right? It was quite appropriate to this whole
- 7 conversation.
- 8 MR. HARRIS: My concern here -- I think
- 9 that what you are doing is good, but I think we need to
- 10 have a goal of getting this whole Tote system up to the
- 11 21st Century standards. I think it's lagged, and
- 12 hopefully, there haven't been any or, at least, not
- 13 very many irregularities since this happened at the
- 14 Pick Six at the Breeders' Cup.
- 15 I think somehow we just need to set the
- 16 standards high enough because we're not only
- 17 responsible as a racing board, but I think California
- 18 is, basically, working, but it's all these other areas
- 19 that are betting on California, and California betters
- 20 are betting on them, and we need to be assured that
- 21 whatever technology needs to be in place is in place
- 22 and set some kind of deadline on that.
- MR. AVIOLI: I might address that one
- 24 point, California, in specific. One of the things
- 25 Giuliani is doing is taking a closer look at the CHRIM

- 1 System, which seems to be the most technologically
- 2 advanced system in the country right now, in terms of
- 3 assessing where all the money is going through the
- 4 system at any given time, and one thing that's going to
- 5 be considered is -- how could you take the CHRIM System
- 6 and nationalize it?
- 7 MR. HARRIS: It's, really, bothersome, but
- 8 some of these thoughts -- apparently, have to collect
- 9 all the data and give us advance deposit wagering --
- 10 transcripts and some of the protocols like that. I
- 11 think at some point California is going to have to tell
- 12 them that, look, that dog won't run. We got to try to
- 13 do it our way, or you won't be betting on California
- 14 racing.
- MR. AVIOLI: Ken, how many outlets are
- 16 there?
- 17 MR. KIRKNER: There's, approximately, 700
- 18 betting outlets in the U.S., but the specific problem
- 19 related to the odds changes and things like that that
- 20 you were discussing earlier come from the double-hop
- 21 sites, and that's four specific states plus some
- 22 offshore entities, and that is an issue that the task
- 23 force is now starting to address and look at that, both
- 24 from a band width technology issue but, also, the
- 25 security of the pools.

- 1 MR. AVIOLI: I bring up the 700 outlets
- 2 because it's quite a unique system for a business. If
- 3 you view it as a business, the entire security system
- 4 would be only as far as the weakest link of those 700
- 5 outlets. I think it's going to be a long-term process,
- 6 but you can make improvements near term.
- 7 CHAIRMAN LANDSBURG: I just would like --
- 8 is there any more comment from the public or from the
- 9 board?
- 10 MS. MORETTI: I'm just glad that there is a
- 11 national entity at NTRA to have jumped on this as fast
- 12 as you have, and I appreciate it. Our point of view.
- 13 CHAIRMAN LANDSBURG: If there is no further
- 14 comment, I think we will ask AutoTote to come back at
- 15 some point before our next meeting to address, at
- 16 least, the Pari-Mutuel Committee so that we know what
- 17 steps are in place that will be protective.
- I just received this booklet. So I have no
- 19 idea what's in it, but I think people of California
- 20 deserve a full report, and I'd like to give it to them.
- You know, racing's need for more and more
- 22 wagering in order to survive left the back door open to
- 23 the henhouse, and that's really what happened. It's
- 24 been that way since the beginning of Simulcasting.
- The more ways we have gone to make

- 1 nationwide racing a reality, the more vulnerable we've
- 2 become and will continue to become. The Pick Six
- 3 debacle -- of course, THE NEW YORK TIMES, actually, put
- 4 racing on the front page to our disgrace, and away went
- 5 thousands of hours and millions of dollars in public
- 6 relations through the world market.
- 7 Frantic efforts are going on at NTRA to
- 8 close the portholes that lure cheaters into our
- 9 henhouse. I hope they'll be specific. I think this
- 10 board, as conscientious regulators, of -- will a few
- 11 steps make any inroads? Are the people in the
- 12 announced plans good enough? It's a question I have.
- Will any of the plans work? Finally, do we
- 14 have to take -- measures as regulators that would
- 15 include closing down exotic wagers that are cheaters'
- 16 favorites. It's all part of what this board must
- 17 consider, and we must find solutions, and we will be
- 18 doing that. This is our first meeting since the Pick
- 19 Six event, and it's not the end of the questioning.
- 20 It's not the end of our survey, by any means.
- 21 MR. AVIOLI: I think our job is to give you
- 22 the information about which you can make those
- 23 decisions.
- 24 CHAIRMAN LANDSBURG: That's why we're here.
- 25 Thank you.

- 1 Let's move onto the discussion and action
- 2 by the board on the application for approval to conduct
- 3 advance deposit wagering by ODS Technologies, doing
- 4 business as TVG. Jackie?
- 5 MS. WAGNER: Jackie Wagner, CHRB staff.
- 6 TVG has filed its application to be an out-of-state --
- 7 for advanced cup wagering. Their dates of operation
- 8 that they are proposing is a full year, 365.
- 9 CHAIRMAN LANDSBURG: I'm having trouble
- 10 hearing you, and it may be my deafness.
- 11 MS. WAGNER: Their dates of operation will
- 12 be 365 days a year from four hours a day. They are
- 13 proposing to provide service for the same associations
- 14 that they provided service for their last application,
- 15 and those would include Los Alamitos Racing
- 16 Association, Churchill Downs, Incorporated, and
- 17 Hollywood Park, Del Mar, Los Angeles County Fairplex,
- 18 Oak Tree Racing Association at Santa Anita, and CARF,
- 19 California Authority of Racing Fairs.
- 20 Since the analysis was prepared, we have
- 21 received the horsemen's agreement from the Quarter
- 22 Horse Association, and I have been informed that TVG
- 23 has a contract with CARF, but that staff -- of the
- 24 application as presented, and TVG is here to answer any
- 25 questions that you may have.

- 1 CHAIRMAN LANDSBURG: Are there comments or
- 2 further questions or further illuminations?
- 3 COMMISSIONER LICHT: A couple of questions.
- 4 Lonestar -- that's a point of controversy
- 5 on your list. Is it a TVG track, or isn't it? There's
- 6 litigation, I know, going on.
- 7 MR. ALLEVATO: Tony Allevato, Vice
- 8 President of TVG. We have a contract with Lonestar,
- 9 exclusive contract, and that's a matter that's going to
- 10 be settled in a court of law in Texas.
- 11 COMMISSIONER LICHT: It's my understanding
- 12 from talking to you guys -- I think it would be good to
- 13 discuss it here a little bit -- about some of the
- 14 measures that TVG has taken to go beyond what's out
- 15 there or what's generally out there to protect the
- 16 security of the system.
- 17 And without giving away any trade secrets
- 18 or anything, maybe you can discuss, generally, what
- 19 that is.
- MR. ALLEVATO: Well, I have a prepared
- 21 statement that I'll refer to here, but basically, we
- 22 have the security systems in place that the -- interior
- 23 are proposing. They've been in place before this
- 24 happened, and we can talk off line with any of you.
- We, also, have a letter from AmTote that

- 1 reflects the security as it is in place. Let me just
- 2 show you the statement, and I'll answer any questions
- 3 that you may have about TVG's application for renewal
- 4 and approval to conduct advance deposit wagering as an
- 5 out-of-state multi-jurisdictional wagering hub for a
- 6 two-year term.
- 7 "TVG's application is complete and meets
- 8 each of the requirements for approval contained in
- 9 California Business and Professions Code 19604, as well
- 10 as the CHRB Regulations, implementing that statute.
- 11 "We want to congratulate the board and its
- 12 leadership, force leadership, in getting ADW up and
- 13 running and off to a promising start in California.
- 14 "Since January, ADW has generated well over
- 15 \$100 million in total handle. TVG alone has signed up
- 16 nearly 19,000 California wagering subscribers and
- 17 processed over \$74 million in California wagerers.
- 18 "In other jurisdictions, account wagering
- 19 has never produced these results in such a brief period
- 20 of time. The ADW statute was designed to ensure that
- 21 California racetracks and horsemen received an
- 22 equitable return from account wagering in the form of
- 23 Market Access Fees. The system is working.
- 24 "Through October 29th, 2002, TVG had
- 25 accrued and paid out nearly \$8.2 million to California

- 1 racing," and here is a quick rundown on how much each
- 2 racetrack and its horsemen have received from TVG.
- 3 I'll go through it quickly:
- 4 "Hollywood Park, 2.5 million
- 5 "Del Mar, \$1.8 million
- 6 "Oak Tree, approximately, 1.2 million
- 7 "Los Al, 680,000
- 8 "Fairplex, 474
- 9 "CARF, 415,000.
- "In addition to the tracks shown on TVG,
- 11 the following tracks have benefited from TVG without
- 12 ever having one of their races televised on our
- 13 network.
- 14 "Santa Anita, 360,000
- 15 "Bay Meadows, 451,000
- 16 "Capitol Racing, 425,000
- 17 "Golden Gate, 118,000
- 18 "The market access fee distributions from
- 19 ADW, primarily, go toward location fees, track
- 20 commissions, and horsemen's purses. These
- 21 distributions have helped the industry prosper in the
- 22 difficult economic conditions we face today.
- 23 "According to the information that we've
- 24 received from CHRIMs, purses and commissions at
- 25 California racetracks have both increased in the

- 1 neighborhood about 2.5 percent.
- 2 "When we appeared before the board for
- 3 licensure in January of this year, we articulated the
- 4 belief that quality television production and broad
- 5 cable and satellite distribution are the keys to
- 6 maximizing the growth potential of ADW in California,
- 7 and I think that the board shares that opinion.
- 8 "Since that time, we've expanded our
- 9 relationship with Fox Sports Net. Because of TVG, you
- 10 can now watch racing in California 14 hours a day,
- 11 seven days a week. In addition to that, racing on Fox
- 12 has increased to two hours a day, and for the first
- 13 time ever, Del Mar, Los Alamitos, CARF, and Friday
- 14 night racing from Hollywood Park have been featured
- 15 live on Fox."
- This was never there before TVG. Our shows
- 17 on Fox are often the highest-rated program in their
- 18 time slot, which is very encouraging. Also, in the
- 19 past year, TVG has expanded coverage from Los Alamitos
- 20 and created new programs such as "The Quarters" and
- 21 "The Finish Line."
- 22 "These shows enhance their business and
- 23 interest in racing for track partners and their
- 24 horsemen. We feel that the quality of our programming
- 25 speaks for itself, and we will continue to aggressively

- 1 pursue television distribution in the state and
- 2 throughout the country."
- 3 Addressing what you talked about, Roger,
- 4 "TVG shares the industry's concern surrounding the
- 5 Breeders' Cup Pick Six this year. In the immediate
- 6 aftermath of the event, we conducted a thorough review
- 7 of TVG's systems and received information from AmTote,
- 8 our Tote provider, regarding their security procedures.
- 9 I can provide that to you, and I, also,
- 10 have a letter from John Corckran, Jr., AmTote's
- 11 President, dated November 14th, stating:
- 12 "We fully support and will cooperate with
- 13 the NTRA and other industry leaders in an effort to
- 14 improve the security of the pari-mutuel wagering system
- 15 and have supported the recently announced engagements
- 16 of Ernst & Young and Giuliani Partners as independent
- 17 outside consultants. Let me simply say, from the
- 18 beginning, TVG has developed and implemented multiple
- 19 redundancies into our subscriber management and
- 20 transaction management systems.
- "We record, both online and off, IVR
- 22 telephone wagering information in a variety of places.
- 23 These systems, combined with AmTote's system, provide
- 24 dual company redundancies, protocols, and processes.
- 25 "If desired, we will provide to the board

- 1 any additional information about our security
- 2 procedures and systems in a confidential environment.
- 3 "Having met each of the requirements for
- 4 approval to conduct advance deposit wagering under
- 5 state law, TVG, respectfully, urges the board to renew
- 6 its approval for application for a full two-year term.
- 7 "We sincerely look forward to working with
- 8 our racetrack and horsemen partners to continue to grow
- 9 and build on the basis that we have established in the
- 10 years to come." Thank you.
- 11 CHAIRMAN LANDSBURG: Questions and comments
- 12 from the board or from the audience?
- 13 COMMISSIONER LICHT: You are requesting a
- 14 two-year term?
- MR. ALLEVATO: Yes.
- MR. HARRIS: I think two years was the norm
- 17 of what the regulation said that you would get. I
- 18 think at the time it was all new, and we gave TVG a
- 19 one-year term, but that was just so we could take a
- 20 look at it, but at this point, I wouldn't have a
- 21 problem.
- MS. MORETTI: Can I get a copy of your
- 23 statement when you get a chance?
- MR. VAN DE KAMP: John Van De Kamp, TOC,
- 25 chairman of the board with --

- We support the request for new licensure,
- 2 and we sent in a memo, dated November 11th, to the
- 3 board to that effect. Since that time, I think we have
- 4 cleared up a couple of issues with TVG.
- 5 Mr. Wilson has agreed that we will have a
- 6 horsemen's agreement with respect to the time period,
- 7 really, with their license under the Los Alamitos
- 8 agreement.
- 9 Our problem and our concern there is the
- 10 fact that California has been in and out of state
- 11 thoroughbred races. The money that comes back to
- 12 Market Access Fees does not go to Los Alamitos except
- 13 with respect to the quarter horse racing, but with
- 14 respect to thoroughbred racing, it goes to Santa Anita
- 15 and the Northern California tracks that are running at
- 16 that time, depending on the hub of the particular
- 17 better.
- 18 The important thing is we expect to have an
- 19 agreement, and I think we'll have that very shortly.
- 20 It will be the kind of agreement we have with the other
- 21 major tracks here in California with respect to their
- 22 thoroughbred racing. So I think that the underbrush
- 23 has been cleared out in that area, and I think that's a
- 24 major step forward.
- MR. HARRIS: Just a point of clarification.

- 1 On the TVG TOC or horsemen's agreement, is there a term
- 2 on it, or is it meeting by meeting or year by year, or
- 3 what?
- 4 MR. VAN DE KAMP: They, usually, have an
- 5 agreement with each particular meeting but which states
- 6 at the end of it that we expect that this format will
- 7 be utilized for the coming year.
- 8 In other words, unless unusual
- 9 circumstances develop, we expect that the same kind of
- 10 format will be used at further meetings. For example,
- 11 last year we started at Hollywood Park, and
- 12 essentially, the same agreement continued till the end
- 13 of the year, with one exception, and that is that TVG
- 14 was able to negotiate with the state of Oregon to get a
- 15 waiver on the tax in Oregon.
- So the amount that was taken -- TVG was
- 17 reduced from 6.25 to 6 percent. It's my understanding
- 18 that that waiver will continue for this coming year.
- 19 Part of our support is, certainly, based on that fact.
- So that's the way we do it, and we,
- 21 basically, have an agreement with the track. TVG, I
- 22 think, has signed, basically, a separate statement to
- 23 agree with that approval, and in that approval, we
- 24 indicate that -- this approval is the kind of thing
- 25 that will be carried over to the next meeting, unless

- 1 there are unusual circumstances that develop. So it is
- 2 on a meet-to-meet basis, but with the understanding
- 3 that those exigent circumstances would have to be
- 4 developed --
- 5 CHAIRMAN LANDSBURG: That sounds like
- 6 catch-22, John.
- 7 MR. VAN DE KAMP: No, it's not catch-22 at
- 8 all. I don't know how you can say that because that's
- 9 totally inaccurate. There's no catch-22. It's a
- 10 matter of good faith understanding between the parties
- 11 as to what we will do, and we did this last year, and
- 12 there's no variance, and there's no catch-22.
- 13 CHAIRMAN LANDSBURG: With all due respect,
- 14 your board changes from year to year, and the voices on
- 15 it may change from year to year, and what you're saying
- 16 is -- this agreement was written in concrete. At
- 17 least, that's what I was hearing.
- 18 MR. VAN DE KAMP: No, it's not written in
- 19 concrete because there may be certain circumstances,
- 20 but the notion is that unless you have those major
- 21 circumstances, this is the kind of agreement we'll have
- 22 for the forthcoming year. This is what happened last
- 23 year. I don't think that's a catch-22.
- MR. HARRIS: I think what my point was --
- 25 that if we license TVG for two years, if there were

- 1 still some extraordinary circumstance that came along,
- 2 there is a safeguard that the horsemen's agreement
- 3 could be revisited. So it's not like the horsemen's
- 4 agreement is necessarily a two-year agreement.
- MR. VAN DE KAMP: That's, absolutely,
- 6 correct.
- 7 CHAIRMAN LANDSBURG: On the other hand, it
- 8 seems to me that we will be reaching an off year for
- 9 each of the providers because of the two-year -- I
- 10 would prefer, personally, prefer, that we have a
- 11 one-year agreement, and then, they put all of the ADW
- 12 providers on the same timetable. So that all of those
- 13 negotiations go on at the same time, and all of the
- 14 changes can be brought to the board's attention in
- 15 proper order.
- So I would not favor a two-year extension
- 17 at this point but simply allow the one year to go
- 18 forward. It's not going to change the way TVG
- 19 operates. It's not going to change the way TOC
- 20 operates, and it will bring all ADW providers into the
- 21 same contract.
- MR. SPERRY: It makes uniformity.
- 23 CHAIRMAN LANDSBURG: I'm sorry. I
- 24 didn't --
- MR. SPERRY: It makes uniformity.

- 1 CHAIRMAN LANDSBURG: It makes uniformity of
- 2 the agreements.
- 3 MS. MORETTI: The other two --
- 4 CHAIRMAN LANDSBURG: This will bring --
- 5 MS. MORETTI: I understood what you said.
- 6 CHAIRMAN LANDSBURG: This will bring TVG
- 7 into line with the other agreements. That's all.
- 8 MR. WOOD: The YouBet's agreement will have
- 9 to be heard before the two-year time frame is up,
- 10 Mr. Chairman. They are on different time frame than
- 11 the --
- MR. HARRIS: I'm not really clear why they
- 13 all would have to be on the same time period. The
- 14 negotiations with the horsemen and the tracks and
- 15 TVG -- is kind of ongoing all the time. We're just
- 16 licensing the rider.
- 17 CHAIRMAN LANDSBURG: I'm just trying not to
- 18 create a time advantage for anybody now that we're
- 19 pretty much confirmed that ADW will be a part of
- 20 California racing. I wanted to bring them all together
- 21 as close to uniform as possible. So that if there's a
- 22 major change in one set of negotiations, there will be
- 23 a major change that we can recommend for another set.
- 24 That's all.
- MR. HARRIS: The negotiations, really -- as

- 1 I understand it, the main thing that we, as a board,
- 2 look at is that they are in compliance with the
- 3 maximum -- that they are under the legislated maximum
- 4 wager to get and that all the other things are in
- 5 compliance, but we don't really negotiate for the
- 6 tracks.
- 7 The horsemen do that. That's a separate
- 8 issue, which seems it would be ongoing regardless of
- 9 how long we license them. They could have a license
- 10 but be unable to have a track or horsemen's group to
- 11 work with.
- 12 CHAIRMAN LANDSBURG: We just have a
- 13 different opinion of where it is. Yes.
- MR. WILSON: Mark Wilson.
- Mr. Chairman, Mark Wilson, chief executive
- 16 officer of TVG.
- 17 A couple reasons why we're asking for the
- 18 two-year term as set out in the statute. One is very
- 19 important. We've had some good news recently with the
- 20 parent company in terms of good news from our
- 21 perspective to the programs --
- We have the ability now to have a closer
- 23 relationship with Fox Network and with News Corporation
- 24 due to them achieving effective control of the parent
- 25 company.

- 1 One of the things that's important and one
- 2 of the reasons why we ask for a two-year term is that
- 3 the two-year term is subject, as Mr. Van De Kamp said,
- 4 to continuing negotiation of the Horsemen Partners and
- 5 Society to the TOC and the Pacific Coast Quarter Horse
- 6 Association and our track partner, for that matter.
- 7 It sends a strong message to our funding
- 8 partners while we are still, unfortunately, losing
- 9 money per month, though it's getting better, that we
- 10 have the requisite backing to go out and invest our
- 11 funds and try to grow TVG, to try to grow the
- 12 programming, to try to grow advanced deposit wagering
- 13 in a fashion that benefits California racing, benefits
- 14 the entire California racing, and the racing industry
- 15 nationwide.
- So it is very important to us. I just
- 17 wanted to make a point from a parent company
- 18 perspective that we have a mode of confidence about
- 19 California horse racing for the term that was set out
- 20 in the statute we could apply for in which other
- 21 account wagering providers were granted for the first
- 22 time that we went through this process. So I would
- 23 appreciate you supporting us for a two-year term.
- 24 Thank you.
- MR. CARRELL: My name is Jim Carrell with

- 1 Pari-Mutuel Employees Guild. I'd like to inform the
- 2 board --
- 3 CHAIRMAN LANDSBURG: Mr. Carrell, who do
- 4 you represent --
- 5 MR. CARRELL: Local 280, SEIU Local 280,
- 6 Pari-Mutuel Employees Guild.
- 7 While we do have people, employees, with
- 8 our guild working for TVG -- and in fact, they are the
- 9 only ones at this time working for TVG -- we do now
- 10 have a signed contract with TVG. So I wanted to bring
- 11 that to your attention, and we do have signed contracts
- 12 with YouBet and Express Bet. Thank you.
- 13 COMMISSIONER LICHT: I just want to comment
- 14 that I agree with TVG's position of the two-year
- 15 agreement. I think it's imperative, based upon what
- 16 they've shown the industry they can do in the last year
- 17 in California, last several years nationwide, that we
- 18 grant them two years, and I don't see why having the
- 19 renewal come up at the same time is significant at all.
- If anything, it might overburden the board,
- 21 and now we have more time to consider each application
- 22 individually, and it is the horsemen's agreement that
- 23 governs the distribution of the funds and so forth, and
- 24 that's really what would come up periodically.
- MS. MORETTI: I would agree with Roger.

- 1 Also, there's nothing to say that a new applicant
- 2 wouldn't come along, followed by under the statutory
- 3 requirements and the application procedures, but they
- 4 came along and wanted to be competitive here in
- 5 California and that we might want to, also, license
- 6 them, and so they would never be running the same race
- 7 at the same time, if you will. So I would go along
- 8 with the two year.
- 9 MR. SPERRY: Are there ongoing negotiations
- 10 with the union?
- 11 MR. WILSON: I will start by saying that
- 12 TVG currently employs over 100 employees in the state
- 13 of California, which is more than the ADW providers
- 14 combined. So the answer to your question, I believe,
- 15 is yes, as far as the labor issue goes. We're not just
- 16 an ADW account wagering service. We're, also, a TV
- 17 network, and we have a lot of people who are physically
- 18 working on a daily basis --
- 19 CHAIRMAN LANDSBURG: Once again, part of
- 20 the authorization required is that attention to the
- 21 problems and needs of labor unions within the industry.
- 22 That question now is still hanging over.
- 23 COMMISSIONER LICHT: It's labor, isn't it?
- 24 Not necessarily labor union that the law applies to?
- 25 Maybe we need a clarification on that.

- 1 COMMISSIONER KNIGHT: I'm not sure.
- 3 COMMISSIONER KNIGHT: Yes.
- 4 CHAIRMAN LANDSBURG: I think we had
- 5 discussed this over a long period. This is not a new
- 6 question. This is not the first time it's come up.
- 7 The last items that we have in the
- 8 agreement in our records and in our notes is that you
- 9 will try to address that. This is not being addressed.
- 10 It's not proper that it's not being
- 11 addressed because we have Mr. Wilson's statement, we
- 12 have your statement you will do everything you possibly
- 13 can to make it possible, and you're not doing anything.
- MR. WILSON: Mr. Chairman, Mark Wilson,
- 15 chief executive officer of TVG.
- 16 I think Mr. Allevato hit the point. The
- 17 issue is creation of opportunities for jobs and
- 18 employment in California, and I think our commitment to
- 19 the number of jobs and the number of people that
- 20 produce this programming at our studio and to the
- 21 number of people that serve as customer service
- 22 representatives throughout our system speaks for
- 23 itself.
- 24 If there are opportunities that the
- 25 gentleman who represents the labor union wants to

- 1 explore, we have never turned those down, and we won't
- 2 beginning tomorrow. Our parent company, obviously,
- 3 employs a lot of unionized folks, and we, as a
- 4 condition of granting a license -- I think the
- 5 operative language is that attention is paid to the
- 6 creation of California labor, the maintenance of
- 7 California labor, employment of California labor, and I
- 8 don't think anyone else has quite as good a record on
- 9 that point as we do.
- 10 CHAIRMAN LANDSBURG: Labor has its
- 11 invocation, which is all this board can ask you to do.
- 12 Thank you.
- MR. HARRIS: Also, just as a point of
- 14 clarification, as I would understand it, TVG would be
- 15 under the National Labor Relations Act, even though
- 16 racing itself somehow got exempt from that act, but I
- 17 would think it would either be considered a television
- 18 production that would be under that act, and there
- 19 would be recourse for any aspect of labor that it
- 20 involved.
- 21 MR. BAEDEKER: Rick Baedeker, Hollywood
- 22 Park. We, obviously, support the licensure of TVG,
- 23 having been a partner for some time.
- 24 TVG surpassed our projections for this
- 25 year, and I think it's important to keep in context

- 1 that this business has existed under your license in
- 2 the state just since February.
- 3 So I think the numbers that have been put
- 4 up have been excellent. I have had conversations with
- 5 Mark Wilson and the other folks at TVG about the next
- 6 step, and I think that is upon us, and that is the
- 7 promise to go out and reach that vast market that the
- 8 NTRA research has indicated exists, and that is the
- 9 sports betting market in the market of latent racing
- 10 fans, the people that used to come to the track that
- 11 don't come any more, probably, because of convenience
- 12 issues.
- So now is the time to reach out to those
- 14 folks. That's going to take marketing dollars. So
- 15 we're going to do everything that we can to assist
- 16 there. We are, particularly, pleased with the
- 17 distribution on Fox Sports Net, too, because it not
- 18 only provides the pictures for the players to watch
- 19 but, also, tells a very good story about Hollywood
- 20 Park. So we remain supportive, and insofar as it may
- 21 help them get what they need to market appropriately,
- 22 we would encourage a two-year license.
- MR. BADIMINA: Greg Badimina, for the
- 24 Southern California Fans Committee. We're in support
- 25 of TVG's two-year license. We'd, also, like to

- 1 publicly thank TVG and the other two -- for meeting
- 2 with our community, presenting their product, and
- 3 accepting our suggestions on how to make it a better
- 4 product for the fans and the players.
- 5 And the fact that they've done that
- 6 recently and the ability to look at the video over the
- 7 Internet -- for those of us at work who do not have
- 8 access to the full network, it's a good service
- 9 enhancement and is a continuation of their dedication
- 10 to the California clients. Thank you, Greg.
- 11 MR. AVIOLI: Mr. Greg Avioli, Deputy
- 12 Commissioner of NTRA. We submitted a letter. I just
- 13 wanted to follow it up with some more comments.
- 14 -- insurance supports TVG's application.
- 15 They've been a sponsor of the NTRA since our formation
- 16 in 1997. As you know, they paid a sponsorship fee for
- 17 the NTRA -- for the wagering revenue they received.
- We, in turn, recycle that money that we
- 19 received from California back through the TOC in
- 20 purses, but they've been a good partner for us. As I
- 21 said earlier, it was \$250,000 contribution to -- and on
- 22 behalf of the -- we support the application. Thank
- 23 you.
- MR. BLONIEN: Mr. Chairman and members, Rod
- 25 Blonien, representing Los Alamitos, also, in support --

- 1 and I feel I may be in jeopardy of getting a 15-yard
- 2 penalty for piling on -- supports the TVG, but we're
- 3 very happy with the relationship. They've established
- 4 a studio Los Al. They have "The Quarters" magazine.
- 5 Every night we run live, we're on Fox Net,
- 6 and we really couldn't be happier than the relationship
- 7 we have and the job they've done.
- 8 We think the two-year license is important
- 9 because there are other investments that we're talking
- 10 about them making, and I think they need to have the
- 11 security, you know, that they have the likelihood of
- 12 being at Los Al for a longer period of time.
- 13 Thank you.
- 14 CHAIRMAN LANDSBURG: Any further comments?
- MR. HARRIS: I'll move that we grant TVG
- 16 their two-year license.
- MS. MORETTI: Second.
- 18 CHAIRMAN LANDSBURG: Moved and seconded.
- 19 All in favor?
- 20 ALL: Aye.
- 21 CHAIRMAN LANDSBURG: Unanimous.
- Thank you, TVG. Thank you, Tony.
- Next item on our agenda, "Discussion and
- 24 action by the board in the application for license to
- 25 conduct a horse race meeting at Los Alamitos, Quarter

- 1 Horse Racing Association, commencing December 26th,
- 2 2002, through December 21st, 2003, inclusive.
- 3 Thank you.
- 4 MS. WAGNER: Jackie Wagner, CHRB staff.
- 5 Los Alamitos Quarter Horse Association has
- 6 filed this application to conduct quarter horse racing
- 7 at Los Alamitos. They are proposing to race from
- 8 December 26, 2002, through December, the 21st, 2003,
- 9 for a total of 205 days. They are proposing to race a
- 10 total of 2,048 races or the 10 races a day.
- 11 They meet the 10 percent requirement for --
- 12 stakes, purses paid for Calbred. They will be racing
- 13 four nights per week, Thursday through Sunday, with
- $14\ \mbox{eight}\ 15\ \mbox{live}$ races per month and six $12\ \mbox{Simulcast}$
- 15 races.
- They are proposing a first post time of
- 17 7:15 on Thursday and Friday and 6:30 post on Saturday
- 18 and Sunday. Their wagering program will be licensed
- 19 CHRB rules. The analysis indicates that two of the --
- 20 I want to, please, let you know that the horsemen's
- 21 agreement has been finalized, and we're expecting a
- 22 copy of that after it's actually signed, and we have
- 23 received the workers' compensation. The staff would
- 24 recommend the board approve the application as
- 25 presented.

- 1 CHAIRMAN LANDSBURG: Is there a discussion
- 2 or questions concerning Los Alamitos' license
- 3 application?
- 4 MR. SPERRY: Move approval of the
- 5 application, Mr. Chairman.
- 6 CHAIRMAN LANDSBURG: I don't know whether
- 7 we need you, Rod, unless you feel it's urgent that you
- 8 speak or --
- 9 MR. BLONIEN: Just this one point of
- 10 clarification, Mr. Chairman. The horsemen in their
- 11 horsemen's agreement are withholding their consent for
- 12 Los Al to receive a satellite signal from Sacramento.
- 13 What has happened in the past is we have
- 14 agreed that we will take their signal. The money will
- 15 be escrowed, and the board is granted the license under
- 16 that situation, and I would just like to bring that to
- 17 the attention to the board, if you want to incorporate
- 18 that into your motion.
- MR. SPERRY: With that incorporation, I
- 20 still make a motion.
- 21 COMMISSIONER LICHT: Second.
- 22 CHAIRMAN LANDSBURG: Moved and seconded.
- 23 All in favor?
- 24 ALL: Aye.
- 25 CHAIRMAN LANDSBURG: Opposed?

- 1 It's a unanimous approval of the request of
- 2 the application for license at the horse race meeting
- 3 at the Los Alamitos Quarter Horse Racing Association,
- 4 as noted.
- 5 Our next item is discussion and action by
- 6 the board on the request of the Los Angeles Turf Club
- 7 to distribute charity racing day proceeds in the amount
- 8 of 286,700 to 31 beneficiaries.
- 9 MR. REAGAN: Commissioner, this is John
- 10 Reagan, CHRB staff. A list of those beneficiaries is
- 11 attached in the package, and more than 80 percent of
- 12 that is going to the industry. We recommend approved.
- 13 CHAIRMAN LANDSBURG: Any discussion of
- 14 this?
- MS. MORETTI: Just congratulations, again,
- 16 to that association for doing so much for horse racing
- 17 entities.
- 18 CHAIRMAN LANDSBURG: I second that.
- 19 Congratulations.
- 20 All in favor of -- I'm sorry.
- MR. HARRIS: I'll move to approve the
- 22 application.
- 23 CHAIRMAN LANDSBURG: Thank you.
- MS. MORETTI: Second.
- 25 CHAIRMAN LANDSBURG: Seconded. All in

- 1 favor of the motion?
- 2 ALL: Aye.
- 3 CHAIRMAN LANDSBURG: The unanimous approval
- 4 of the -- for the Los Angeles Turf Club to distribute
- 5 charity racing day proceeds in the amount of 286,700 to
- 6 31 beneficiaries.
- 7 Our next item is "Discussion and action by
- 8 the Board at request of Los Alamitos Quarter Horse
- 9 Charity Foundation to distribute charity racing day
- 10 proceeds in the amount of \$37,000 to 11 beneficiaries."
- 11 MR. REAGAN: Commissioner, we also find
- 12 this request in order, that 40 percent of the dollars
- 13 are going to the industry. We find that to be in
- 14 order, and we recommend approval.
- 15 COMMISSIONER LICHT: So moved.
- MS. MORETTI: Second.
- 17 CHAIRMAN LANDSBURG: Moved and seconded.
- 18 All in favor?
- 19 ALL: Aye.
- 20 CHAIRMAN LANDSBURG: We have approved the
- 21 request of Los Alamitos Quarter Horse Charity
- 22 Foundation to distribute charity racing day proceeds in
- 23 the amount of \$37,000.
- Our next item is "Discussion and action by
- 25 the board on the request of the Del Mar Thoroughbred

- 1 Club to distribute charity racing day proceeds in the
- 2 amount of 169,500 to 23 beneficiaries.
- 3 MR. REAGAN: Once again, Commissioner --
- 4 this is John Reagan -- we find this to be in order.
- 5 Over 74 percent of this money is going to a
- 6 charity-associated industry. We recommend approval.
- 7 MR. FRAVIL: Mr. Chairman, Craig Fravil of
- 8 the Del Mar Thoroughbred Club. Just one point of
- 9 clarification. We have the California Thoroughbred
- 10 Breeders Association listed. I believe that is an
- 11 incorrect listing here. It's the California
- 12 Thoroughbred Foundation, which is the charity arm of
- 13 the breeders. The breeders' association itself is not
- 14 an eligible charity. So with that understanding, we
- 15 would can ask for your approval.
- 16 CHAIRMAN LANDSBURG: Any other discussion
- 17 or comment?
- MR. HARRIS: I would move for approval.
- MS. MORETTI: Second.
- 20 CHAIRMAN LANDSBURG: Moved and seconded.
- 21 All in favor?
- 22 ALL: Aye.
- 23 CHAIRMAN LANDSBURG: "Discussion and action
- 24 by the board is approved unanimously at the request of
- 25 the Del Mar Club to distribute charity of racing day

- 1 proceeds in the amount of \$169,000."
- 2 I will now accept nominations for chairman.
- 3 Term to run from January 1st, 2003, through December
- 4 31st, 2003.
- 5 MR. SPERRY: Mr. Chairman, I would nominate
- 6 Commissioner Alan Landsburg.
- 7 CHAIRMAN LANDSBURG: Is there a second to
- 8 the nomination?
- 9 COMMISSIONER LICHT: Can we take a short
- 10 break?
- 11 CHAIRMAN LANDSBURG: Sure. We're going to
- 12 take a five-minute break, and we'll be right back in
- 13 session.
- 14 (Short recess)
- 15 COMMISSIONER WOOD: We, Mr. Chairman, have
- 16 a motion on the floor that we need to address whether
- 17 we're going to second that motion or not.
- 18 CHAIRMAN LANDSBURG: The motion has not
- 19 been seconded. We will open the nominations again for
- 20 chairman of the California Horse Racing Board.
- 21 MR. HARRIS: I would nominate Roger Licht.
- 22 CHAIRMAN LANDSBURG: Seconded?
- MS. MORETTI: I'll second that.
- 24 CHAIRMAN LANDSBURG: Marie Moretti has
- 25 seconded the nomination.

- 1 All in favor?
- 2 ALL: Aye.
- 3 MR. WOOD: Can I ask for a call -- a show
- 4 of hands. Okay. That vote is 5 to 1.
- 5 CHAIRMAN LANDSBURG: Welcome.
- 6 COMMISSIONER LICHT: Thanks.
- 7 CHAIRMAN LANDSBURG: We have general items
- 8 of business --
- 9 (Off-the-record discussion)
- 10 CHAIRMAN LANDSBURG: Oh, nominations for
- 11 vice-chairman.
- 12 MS. MORETTI: I'll nominate John Harris as
- 13 vice-chairman.
- 14 COMMISSIONER LICHT: Second.
- 15 CHAIRMAN LANDSBURG: Motion for John Harris
- 16 to be vice-chairman has been made and seconded.
- 17 All in favor?
- 18 ALL: Aye.
- MR. WOOD: A show of hands, please.
- 20 Six, for. Zero, against.
- 21 Congratulations, Mr. Licht and Mr. Harris.
- 22 CHAIRMAN LANDSBURG: You're in good hands,
- 23 ladies and gentlemen. Very good hands. Under an item
- 24 of general business, since this is my last day as
- 25 chairman --

- 1 MR. WOOD: The next meeting of the
- 2 California Horse Racing Board is on January 23rd, 2003,
- 3 in Arcadia prior to the Sunshine Million at Santa Anita
- 4 Park.
- 5 CHAIRMAN LANDSBURG: In the coming months,
- 6 we should be seeing the arrival, finally, of the long
- 7 race dates report, which will open up our eyes to the
- 8 events that are occurring. I believe Mr. Chillingworth
- 9 is involved. Is he here? That report is due when?
- 10 MR. CHILLINGWORTH: Unfortunately, we're
- 11 the financier, partial financier, but we're not
- 12 involved with the committee at all. So I'm not aware
- 13 of what their rate of progress is.
- Roy, do you know?
- MR. WOOD: Yes, sir, I do. We have elected
- 16 a Steering Committee from the group of people who
- 17 originally met about the race day study. The group
- 18 that met the first time and discussed this had
- 19 different opinions about who we should select to
- 20 conduct the study and what areas should the study
- 21 actually look into.
- The Steering Committee has met twice. They
- 23 have an RFP, which, I should say -- RFP, to select the
- 24 appropriate study group, and the RFP includes a
- 25 completion of that study by March or April at the

- 1 latest.
- I think there's a consensus from the
- 3 Steering Committee to present to the entire committee,
- 4 and hopefully, between now and the end of this next
- 5 month, which is November, we can get that -- approved
- 6 by the Steering Committee and the -- committee and have
- 7 this study begin prior to start and before the end of
- 8 the year.
- 9 It's taken a lot of time, a lot of
- 10 discussion, but we have good parameters, and I think
- 11 you'll have a report from that group sometime in the
- 12 March and April time frame.
- MR. CHILLINGWORTH: I would suggest, as far
- 14 as Mr. Landsburg's comment, they should, probably, be
- 15 circulating a progress report as to what's going to --
- MR. WOOD: That's a very good suggestion.
- 17 MR. CHILLINGWORTH: I was I unaware of --
- MR. WOOD: We transferred that to the
- 19 Steering Committee. It's made up of seven individuals,
- 20 I believe, one representative from each group, and the
- 21 Steering Committee has met twice, and we promised to
- 22 give a report back to the original committee that we
- 23 met at Santa Anita, and we will do that. I think the
- 24 Steering Committee recommended recommendation. Is that
- 25 correct, Mr. -- so we look forward to getting this

- 1 study on the road.
- 2 CHAIRMAN LANDSBURG: Concurrent with that
- 3 study, it's always been my hope and belief -- and I now
- 4 make it as a part of the charter for coming meetings --
- 5 to discuss an outside-the-industry committee that can
- 6 look at us a little bit because we get to be very --
- 7 and we are all involved in racing and involved in
- 8 making decisions about racing, and therefore, I would
- 9 like to see the organization, a further committee,
- 10 whose responsibility would be both knowledgeable and
- 11 impartial and interested in reporting on the betterment
- 12 of California racing, but it should not be a racing
- 13 industry committee.
- 14 It should be an outside committee that they
- 15 look at what we're doing, including the Race Dates
- 16 Committee Report and a Race Dates Report that has been
- 17 funded by Oak Tree. And let us take a look at the
- 18 fares and the problems of the fares, the facilities of
- 19 private and public racetracks, the improvement of the
- 20 overall product.
- 21 I think we need someone to come in and take
- 22 a look at us because we're looking at ourselves in
- 23 mirrors for far too long. So it would be my hope, as
- 24 we move into the new year, we'll move in with the
- 25 beginning of the organization and a committee that can

```
2 this is wrong. Thank you.
              Other items of general business? If
 4 there's none, we move onto our executive session.
 5 We've got old business to discuss. Thank you.
              MR. WOOD: I would, respectfully, ask
7 everyone to clear the room as quickly as possible so we
8 may have our executive session in this room.
9
               (Proceedings adjourned at 12:34 P.M.)
10
11
12
13
14
15
16
17
18
19
20
21
22
```

1 really take a look at us and say this is right, and

```
1 STATE OF CALIFORNIA )
 2 COUNTY OF LOS ANGELES )
 3
             I, Catherine Scott, Certified Shorthand
 5 Reporter, in and for the County of Los Angeles, State
 6 of California, do hereby certify:
            That the foregoing proceedings were reported
 9 by me stenographically and later transcribed into
10 typewriting under my direction; that the foregoing is a
11 true record of the proceedings taken at the time and
12 place indicated herein.
13
14
            In witness whereof, I have subscribed my name
15 this _____, day of _____, 20___ at
16 Los Angeles, California.
17
18
                            Catherine Scott, CSR No. 3375
19
20
21
22
23
24
25
```